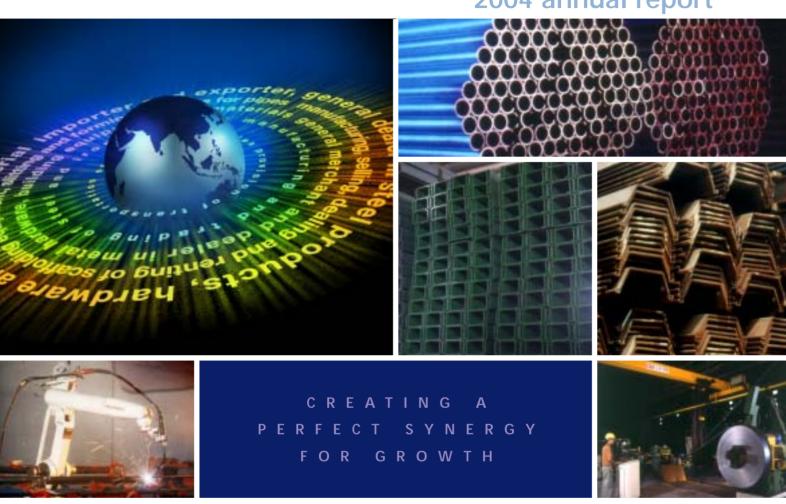
2004 annual report





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To be the leading steel company

• Build value for shareholders

- Participate in the development of the country
  - Total customer satisfaction
- Enhancement of existing core business to position for growth
- · One stop steel centre
- · Continuously develop human asset

# **CORPORATE STRUCTURE**



#### **HUATRACO INDUSTRIES** SDN BHD

(164409-A)

Manufacturing, selling and dealing in scaffolding and a range of steel products



#### H.T. SCAFFOLDING **MANUFACTURING** SDN BHD

(282720-D)

Manufacturing and dealing in and renting out scaffolding components and accessories



#### H.T. PROPERTY SDN BHD

(313284-V)

Investment and renting out of properties



#### H.T. STEEL MANUFACTURING SDN BHD

(409923-P)

Manufacturing of steel bars and sections



#### **HIAP TECK HOLDINGS** SDN BHD

(336742-U)

Dormant



#### **HUATRACO MARKETING** SDN BHD

(240510-T)

Manufacturing, selling, dealing and renting of scaffolding equipment, slitting and forming process for pipes and range of steel products



#### HIAP TECK HARDWARE SDN BHD

(276336-A)

Importer and exporter, general dealer in steel products, hardware and building meterials



#### TIEK HONG HARDWARE (B'WORTH) SDN BHD

(278478-T)

General merchant and dealer in metal hardware, building equipment and materials



#### **ALPINE PIPE** MANUFACTURING SDN BHD

(267844-V)

Manufacturing and trading of steel and iron products



#### **BRILIANT DECADE** TRANSPORT AGENCY SDN BHD

(270261-D)

Provision of transportation of goods by lorries



# HIAP TECK VENTURE BERHAD

421340-U

Investment Holdings

# **CORPORATE INFORMATION**

Tan Sri Dato' Alwi bin Jantan

Kua Hock Lai Managing Director

Mohamed Nizam bin Abdul Razak

Ong Eng Choon

Yeoh Chong Keat

Yoong Kah Yin

Cheah Shu Boon

Toh Su Lin

Law Sook Teng

Kua Swee Leong

Tee Tuang Siong **Executive Director** 

#### **AUDIT COMMITTEE**

#### Chairman

Yeoh Chong Keat

#### Members

Kua Hock Lai Ong Eng Choon

## REMUNERATION COMMITTEE

#### Chairman

Tan Sri Dato' Alwi bin Jantan

#### Members

Kua Hock Lai Yeoh Chong Keat Cheah Shu Boon

## NOMINATION COMMITTEE

#### Chairman

Tan Sri Dato' Alwi bin Jantan

#### Members

Cheah Shu Boon Mohamed Nizam bin Abdul Razak

#### **COMPANY SECRETARIES**

Lim Phooi Kee (MIA 2759) Leong Oi Wah (MAICSA 7023802)

#### **HEAD OFFICE & REGISTERED OFFICE**

Lot 6096, Jalan Haji Abdul Manan Batu 5-1/2, Off Jalan Meru 41050 Klang Selangor Darul Ehsan Tel No.: 03-3392-8888 E-mail address: admin@htgrp.com.my

#### **REGISTRAR**

Symphony Share Registrars Sdn Bhd (378993-D) (formerly known as Malaysian Share Registration Services Sdn Bhd) Level 26, Menara Multi Purpose Capital Square No.8, Jalan Munshi Abdullah 50100 Kuala Lumpur Tel No.: 03-2721-2222 E-mail address: ssrs@symphony.com.my

#### PRINCIPAL BANKERS

Alliance Bank Malaysia Berhad (88103-W) Hong Leong Bank Berhad (97141-X) RHB Bank Berhad (6171-M)

#### **AUDITORS**

Ernst & Young (AF: 0039) **Chartered Accountants** Level 23A, Menara Milenium Jalan Damanlela Pusat Bandar Damansara 50490 Kuala Lumpur

#### **SOLICITORS**

S.B. Cheah & Associate Unit 8-16-2 Menara Mutiara Bangsar Jalan Liku, Off Jalan Riong Bangsar, 59100 Kuala Lumpur

#### STOCK EXCHANGE LISTING

Bursa Malaysia Securities Berhad (Main Board)

# PROFILE OF THE **BOARD OF DIRECTORS**

#### Tan Sri Dato' Alwi bin Jantan

Aged 69, a Malaysian, is the Independent Non-Executive Chairman of Hiap Teck Venture Berhad ("HTVB"). He was appointed to the Board of HTVB on 6 June 2003.

He obtained his Bachelor of Arts (Honours) degree from the University of Malaya in Singapore in 1958 and also attended the Advanced Management Program at Harvard University in 1980. He held various positions in the Malayan Civil Service and was the Director General of Public Service, Malaysia prior to his retirement in April 1990.

Tan Sri Dato' Alwi currently serves as the Chairman of the Remuneration Committee and Nomination Committee of HTVB. He currently sits on the boards of Genting Golf Course Bhd, Genting Highlands Berhad, Resorts World Berhad, Guiness Anchor Berhad and several other private companies.

Tan Sri Dato' Alwi attended all the Board meetings of HTVB held during the financial year ended 31 July 2004.

Tan Sri Dato' Alwi has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. He has no conviction for offences within the past 10 years.

#### Kua Hock Lai

Aged 56, a Malaysian, is the Managing Director of HTVB. He was appointed to the Board of HTVB on 6 June 2003.

Mr. Kua Hock Lai is a businessman by profession and has over 30 years of experience in the steel and building materials industry. The overall management and day-to-day affairs of the HTVB Group are managed by him with the assistance of his able and dedicated management team. He is responsible for formulating business strategies within the Group to enhance profitability and for the continuous growth of the Group. With his long and in-depth experience, he plays an important role in guiding the Group's direction and future growth.

Mr. Kua is currently a member of the Audit Committee and Remuneration Committee of HTVB. He also sits on the boards of several subsidiary companies of HTVB and other private limited companies.

Mr. Kua attended all the Board meetings of HTVB held during the financial year ended 31 July 2004.

Mr. Kua is the father of Mr. Kua Swee Leong, an Executive Director of HTVB and the spouse of Madam Lim Ah Eng, a substantial shareholder of HTVB. He has no conviction for offences within the past 10 years.

#### Mohamed Nizam bin Abdul Razak

Aged 46, a Malaysian, is an Independent Non-Executive Director of HTVB. He was appointed to the Board of HTVB on 6 June 2003.

En. Mohamed Nizam bin Abdul Razak graduated in Politics, Philosophy and Economics from Oxford University, United Kingdom, in 1980. He began his career in 1981 when he joined the Corporate Finance Department in Bumiputera Merchant Bankers Berhad. In 1984, he joined GP Securities Sdn Bhd (now known as PB Securities Sdn Bhd) as general manager. He became the Chief Executive Officer in 1992 and held the position until his retirement in 1998.

En. Nizam is a member of the Nomination Committee of HTVB. He currently sits on the boards of Mamee Double-Decker (Malaysia) Berhad, Dolomite Corporation Berhad, Delloyd Ventures Berhad, Tamco Corporate Holdings Bhd, Yeo Hiap Seng (Malaysia) Berhad, Deutsche Bank (Malaysia) Berhad, Synergy Track Berhad and several private companies. He is also a trustee on several charitable foundations such as the Noah Foundation, the Hong Leong Foundation and the National Children Welfare Foundation.

En. Nizam attended 6 out of the 7 Board meetings of HTVB held during the financial year ended 31 July 2004.

En. Nizam has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. He has no conviction for offences within the past 10 years.

#### Ong Eng Choon

Aged 52, a Malaysian, is an Independent Non-Executive Director of HTVB. He was appointed to the Board of HTVB on 6 June 2003.

He graduated from the Tunku Abdul Rahman College, Kuala Lumpur with the Diploma of Business Administration and has 24 years of tax experience of which 3 years were spent with the Inland

Revenue Board, 10 years with one of the top four international accounting firms before becoming Managing Director of Taxnet Consultants Sdn Bhd. He is a Chartered Accountant (Malaysia), a Fellow of the Chartered Association of Certified Accountants (FCCA), an Associate member of the Institute of Chartered Secretaries and Administrators (ICSA) and an Associate Member of the Malaysian Institute of Taxation.

Mr. Ong currently serves as an Independent Non-Executive Member of the Audit Committee of HTVB. He is also a director of Chinwell Holdings Berhad, a company listed on the Bursa Malaysia Securities Berhad.

Mr. Ong attended 6 out of the 7 Board meetings of HTVB held during the financial year ended 31 July 2004.

Mr. Ong has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. He has no conviction for offences within the past 10 years.

#### Yeoh Chong Keat

Aged 46, a Malaysian, is an Independent Non-Executive Director of HTVB. He was appointed to the Board of HTVB on 6 June 2003.

He did his foundation course in accountancy in Birmingham Polytechnic, UK and is a Fellow of the Institute of Chartered Accountants in England and Wales, Chartered Accountant (Malaysia), Fellow of the Malaysian Institute of Taxation and Member of the Malaysian Institute of Certified Public Accountants.

Mr. Yeoh trained and qualified as a Chartered Accountant with the firm now known as PricewaterhouseCoopers, UK. He was also formerly the Head of the Corporate Services Division of a 'Big Four' accounting firm in Kuala Lumpur.

Currently, Mr Yeoh is a member of the MIA Company Law Practice Board Committee and also sits on the board of directors of Lien Hoe Corporation Berhad.

Mr. Yeoh is the Chairman of the Audit Committee and a Member of the Remuneration Committee of HTVB

Mr. Yeoh attended all the Board meetings of HTVB held during the financial year ended 31 July 2004.

Mr. Yeoh has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. He has no conviction for offences within the past 10 years.

Ms. Toh has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. She has no conviction for offences within the past 10 years.

Law Sook Teng

Aged 36, a Malaysian, is an Executive Director of HTVB. She was appointed to the Board of HTVB on 6 June 2003.

She graduated with a Bachelor of Economics degree from Universiti Malaya in 1992. Prior to joining Alpine Pipe Manufacturing Sdn Bhd ("APM"), presently a wholly owned subsidiary of HTVB, in 1994 as the sales manager, she was the assistant sales manager of Wing Tiek Steel Pipes Sdn Bhd from 1992 to 1994. She is responsible for the overall production, sales and administrative functions of APM.

Ms. Law does not sit on any committee of HTVB. She is also a Director of APM.

Ms Law attended all the Board meetings of HTVB held during the financial year ended 31 July 2004.

Ms. Law has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. She has no conviction for offences within the past 10 years.

#### Tee Tuang Siong

Aged 46, a Malaysian, is an Executive Director of HTVB. He was appointed to the Board of HTVB on 6 June 2003.

Mr. Tee obtained his Diploma of Marketing from the Malaysian Institute of Training and Development, and Marketing Confederation of Australia in 1993. He joined Tiek Hong Hardware (B'worth) Sdn Bhd ("THH"), presently a wholly owned subsidiary of HTVB, as general manager in 1994. His experience in the marketing capacity has accorded him familiarity with the hardware trading business in the northern region.

Mr. Tee does not sit on any committee of HTVB. He is also a Director of THH.

Mr. Tee attended 6 out of 7 of the Board meetings of HTVB held during the financial year ended 31 July 2004.

Mr. Tee has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. He has no conviction for offences within the past 10 years.

## Kua Swee Leong

Aged 30, a Malaysian, is an Executive Director of HTVB. He was appointed to the Board of HTVB on 12 November 2003.

Mr. Kua graduated with a Bachelor of Business Administration and Management degree from University of Kansas, U.S.A. in 1995. Since graduating from university, he has been actively involved in the marketing and general administration of the Group's affairs. He sits on the boards of several private limited companies.

Mr. Kua attended all the 4 Board meetings of HTVB held during his office as Director for the financial year ended 31 July 2004.

Mr. Kua Swee Leong is the son of Mr. Kua Hock Lai, the Managing Director and substantial shareholder and Madam Lim Ah Eng, a substantial shareholder of the Company. He has no conviction for offences within the past 10 years and he has no conflict of interest with the Company.

#### Yoong Kah Yin

Aged 45, a Malaysian, is an Independent Non-Executive Director of HTVB. He was appointed to the Board of HTVB on 9 June 2004.

Mr. Yoong has an MBA from City University, London. He worked in the corporate banking division of a foreign bank in 1984. In 1990, he joined SJ Securities as manager. He moved on to PB Securities as senior manager, institutional sales in 1993. He was cohead of institutional sales at SBB Securities from 1997 to 1998. Mr. Yoong currently co-heads one of the three teams in CIMB Securities that specialises in structured equity products and placements.

Mr. Yoong attended one out of one of the Board meeting of HTVB held during his office as Director for the financial year ended 31 July 2004.

Mr. Yoong has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. He has no conviction for offences within the past 10 years.

#### Cheah Shu Boon

Aged 44, a Malaysian, is a Non-Independent and Non-Executive Director of HTVB. He was appointed to the Board of HTVB on 20 March 1997.

He holds a Bachelor of Arts in Law (Honours) and a Master of Laws from the London School of Economics, University of London. He is also a Barrister-at-Law from Gray's Inn, England. He is a practising advocate and solicitor of the High Court of Malaya.

He is well experienced in a wide scope of legal work which include civil litigation, conveyancing, corporate matters and joint ventures. He has provided extensive advice in the negotiation and finalisation of various joint ventures and privatisation projects. In addition, he has undertaken property development projects and currently sits on the boards of three private property development and investment holding companies.

Mr. Cheah is also a Member of the Board Nomination and Remuneration Committee of HTVB

Mr. Cheah attended all the Board meetings of HTVB held during the financial year ended 31 July 2004.

Mr. Cheah has no family relationship with any Directors and/or substantial shareholders of the Company and has no conflict of interest with the Company. He has no conviction for offences within the past 10 years.

#### Toh Su Lin

Aged 33, a Malaysian, is the alternate Director of HTVB to Mr. Cheah Shu Boon. She was appointed to the Board of HTVB on 20 March 1997 and subsequently resigned and was appointed as the alternate Director to Mr. Cheah Shu Boon on 12 June 2003

Ms. Toh holds a Bachelor of Laws (Honours) degree from the University of Leeds, England and holds the Certificate of Legal Practice. She is a practising advocate and solicitor of the High Court of Malaya.

# CHAIRMAN'S **STATEMENT**





On behalf of the Board of Directors. I am pleased to present the annual report and the financial statements of the Company and the Group for the financial year ended 31 July 2004.

## **Financial Performance**

For the financial year under review, the Group achieved a turnover of RM685.848 million, representing a 43.42% increase over the RM478.203 million recorded previously. More significantly, net profit improved almost double to RM41.346 million from last year of RM20.622 million.

The commendable performance was attributable to higher sales volume due to strong market demand and the effect of the Group's effort to broaden its market shares both internationally and at home. The increase in the prices of steel products has also contributed to our better performance.

## **Dividends**

In view of the Group's impressive performance, the Board of Directors is pleased to recommend a tax exempt final dividend of 3% for the financial year 2004, subject to shareholders' approval at the forthcoming Annual General Meeting.

During the year, an interim dividend of 2% less Malaysian Tax at 28% has been declared and paid on 15 July 2004.

#### ISO Accreditation

The Company recognises the importance of global recognition for the quality management system adopted by member companies as it raises the Group's efficiency and competitiveness. Towards this end, Alpine Pipe Manufacturing Sdn Bhd ("APM"), a wholly owned subsidiary of the Company, is the first company in the Group, to have obtained its ISO9001-2000 certification in August 2004. Going forward, more companies within the Group will work towards complying with international standard and gain recognition.

### **Corporate Development**

With a view to achieving greater synergy amongst all operating units, the Group has consolidated and streamlined the operations of scaffolding division. Heavy duty scaffolding operations have been relocated to the conventional scaffolding plant. This will enhance efficiency and cost saving, thus increase competitiveness.

THE GROUP IS WELL POSITIONED TO REAP THE GOVERNMENT'S EXPENDITURE IN THE WATER RELATED INDUSTRY AS OUR CAPACITY WILL BE DOUBLED ONCE OUR NEW PIPE MILL COMMENCES OPERATIONS.

#### **Operations Review**

Manufacturing division contributed the majority of the Group's revenue and profit for financial year 2004 with steel pipes and related products being the main contributors. The performance of the trading division has improved during the financial year under review mainly attributable to the rising steel prices.

Higher selling prices coupled with our effective procurement and inventory measures have driven the increase in profit. In addition, management experience and expertise in the steel industry are the added factors to the better performance for the financial year 2004.

#### **Prospects**

The Group will place more emphasis on the manufacturing division that can add on more value on the products and give higher margin. On the other hand, trading division will not be left out as its products will complement our own manufactured products, making the Group a "One Stop Steel Centre".

As part of the Group's plan to expand its manufacturing division, the Group has invested approximately RM45 Million to set up a new pipe mill to produce wider range of steel products with bigger diameter that can be used in a wide spectrum of industries. The new plant has the first mover advantage as it is the first in Malaysia and

South East Asia producing pipes and hollow sections with diameter up to 18" and 16mm in thickness using Electric Resistant Welding (ERW) technology.

The Group is well positioned to reap the government's expenditure in the water related industry as our capacity will be doubled once our new pipe mill commences operations.

#### **Acknowledgement**

On behalf of the Board, I would like to thank our valued customers, suppliers, bankers, business partners and shareholders for their continuing support and confidence in us, without which, our success would not be achievable. We look forward to strengthening our relationships and upholding your faith in us.

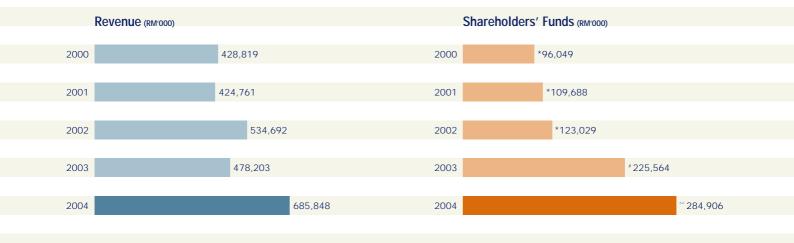
I would like to take this opportunity to extend my sincere appreciation to the Board of Directors, the management and all staff for their work and effort in making the year a successful one.

I would like also to extend a warm welcome to Mr. Yoong Kah Yin as a new member of the Board.

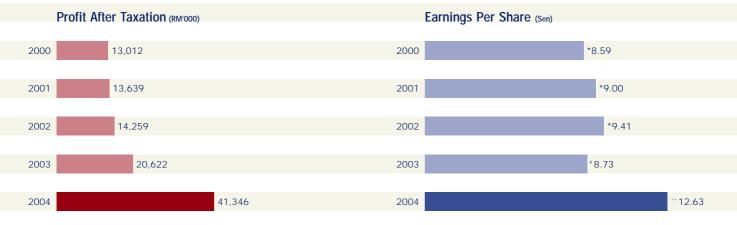
Tan Sri Dato' Alwi bin Jantan Chairman



# **FINANCIAL HIGHLIGHTS**







This is based on 151,547,812 shares, assuming the acquisition of subsidiaries have been implemented and the Group has been in existence throughout the financial

This is based on 236,200,000 shares upon completion of the acquisition of subsidiaries and properties.

Based on 327,400,000 shares.

# **CORPORATE GOVERNANCE STATEMENT**

The Board of Hiap Teck Venture Berhad acknowledges the importance of maintaining good corporate governance in the Group. To achieve this objective, the Board has initiated moves to ensure that the principles of corporate governance are being applied. During the year under review, the Board has complied with most of the best practices as set out under Part 2 of the Malaysian Code on Corporate Governance ("the Code") and is pleased to present its report on the extent of its compliance with the Code.

#### The Board of Directors

The Company is led and controlled by an effective board comprising a balanced mix of directors with both professional and business experience. The Board comprises of 4 Executive Directors, 5 Independent Non-Executive Directors, a Non-Independent Non-Executive Director and an alternate Director.

The role of the Chairman and the Managing Director is separate to ensure a balance of power. Currently, the Board is chaired by Tan Sri Dato' Alwi bin Jantan, an Independent Non-Executive Director whereas Mr Kua Hock Lai, the Managing Director, leads the management in the operation and implementation of Board policies and decisions.

The Board is provided with sufficient and timely information to enable it to discharge its duties effectively. This information includes both verbal and written details. Senior management would be invited to be present at the Board and Audit Committee meetings, as and when required, to provide further explanation and representation to the Board. Strategic issues such as acquisition and disposal of Group's investments or assets; announcement to regulators; corporate and restructuring exercises are presented to the Board for its decision to ensure that the direction and control of the Group is firmly in the Board's control.

All Directors have access to further information which they may require in discharging their duties including seeking independent professional advice, if necessary, at the Company's expense. They also have access to the advice and services of the Company Secretary, whose removal may only be made with the approval of the Board.

There were 7 Board of Directors' Meetings held during the financial year ended 31 July 2004.

Details of the Board of Directors' Meetings and their attendance at these meetings are shown in page 62 of this report.

#### Directors' Training

Orientation will be provided to new Directors and training needs for each Director are identified to enable Directors to attain the appropriate skills and knowledge to contribute effectively for the achievement of the aims and aspiration of the Company.

## Appointment to the Board

The Board formed a Nomination Committee on 24 September 2003 comprising exclusively of nonexecutive directors. The members of the Nomination Committee are as shown below.

The Nomination Committee is responsible for proposing new nominees for the Board and for assessing directors as an on-going basis. Nevertheless, the actual decision as to who shall be nominated remains the responsibility of the full Board after considering the recommendation of the Nomination Committee. The Nomination Committee ensures an assessment on the effectiveness of the Board, Committee and the contribution of each Director will be carried out once a year.

#### Nomination Committee

| NAME                             | DESIGNATION | DIRECTORSHIP                              |
|----------------------------------|-------------|---|
| Tan Sri Dato' Alwi bin Jantan    | Chairman    | Independent Non-Executive Director        |
| Mohamed Nizam bin<br>Abdul Razak | Member      | Independent Non-Executive Director        |
| Cheah Shu Boon                   | Member      | Non-Independent<br>Non-Executive Director |

The Company's Articles of Association provides that all directors are required to submit themselves for reelection at least once every three years.

The Company is entitled to the service of the Company Secretary to ensure the appointment of each of its Director is properly made.

Mr. Yeoh Chong Keat has been appointed the Senior Independent Non-Executive Director of the Board to whom concerns from the shareholders relating to the Company may be conveyed.

#### Directors' Remuneration

The Board formed a Remuneration Committee on 24 September 2003. The members of the Remuneration Committee are as shown below.

The Remuneration Committee is responsible for recommending to the Board the remuneration packages of the Executive Directors, whilst the Board as a whole

determines the remuneration of the Non-Executive Directors. The individual Director concerned does not participate in the discussion of his or her own remuneration.

It is the policy of the Committee to structure the remuneration of the Executive Directors so as to link his rewards to the Group's performance whilst the remuneration of the Non-Executive Directors is determined in accordance with their experience and the level of responsibilities assumed. Fees payable to all Directors are proposed at the Annual General Meeting for the shareholders' approval.

Subsequent to the establishment of the Remuneration Committee, the members of the Remuneration Committee have met once to review and discuss on the remuneration of the Directors. The Committee, having determined on the respective remuneration of the Executive and Non-Executive Directors, recommended its proposals to the Board for approval.

#### **Remuneration Committee**

| NAME                          | DESIGNATION | DIRECTORSHIP                              |
|-------------------------------|-------------|---|
| Tan Sri Dato' Alwi bin Jantan | Chairman    | Independent Non-Executive Director        |
| Cheah Shu Boon                | Member      | Non-Independent<br>Non-Executive Director |
| Kua Hock Lai                  | Member      | Managing Director                         |
| Yeoh Chong Keat               | Member      | Independent Non-Executive Director        |
|                               |             |   |

The following are the remuneration bands of the Directors:

| REMUNERATION BANDS      | EXECUTIVE<br>DIRECTORS | NON-EXECUTIVE<br>DIRECTORS |
|-------------------------|------------------------|----------------------------|
| RM50,000 and below      | -                      | 7*                         |
| RM200,001 – RM250,000   | 3                      | -                          |
| RM3,450,001 RM3,500,000 | 1                      | -                          |

\* Inclusive of fees paid to an alternate Director during her office as Director for the Financial Year ended 31 July 2003.

The aggregate remuneration paid/payable to all Directors of the Company are further categorised into the following components:

|                         | FEES<br>(RM) | SALARIES &<br>OTHER<br>EMOLUMENTS<br>(RM) | BENEFITS-<br>IN-KIND<br>(RM) | TOTAL<br>(RM) |
|-------------------------|--------------|---|------------------------------|---------------|
| Executive Directors     | -            | 4,200,105                                 | 51,300                       | 4,251,405     |
| Non-Executive Directors | 189,000      | -   | -                            | 189,000       |

#### **Shareholders**

The Board provides timely and accurate disclosure of all material information of the Group to the shareholders and investors. Information is disseminated through various disclosures and announcements made to the Bursa Malaysia Securities Berhad which includes the quarterly reports, annual report and press releases. Where applicable, the Board is prepared to enter into a dialogue with institutional shareholders.

The Annual General Meeting is used as a principal forum for dialogue with all shareholders. Extraordinary General Meetings are held as and when required. At the General Meetings, the Board provides opportunities for shareholders to raise questions on the business activities of the Group, agenda of the meetings and its proposed resolutions. The Chairman of the meeting will facilitate the discussion with the shareholders and provide further information in response to shareholders' queries.

## **Accountability and Audit**

The Board through the review of the Audit Committee and in consultation with the external Auditors, presents a balanced and understandable assessment of the Group's financial position and prospect to the public in accordance with the provisions of the Companies Act, 1965 and applicable approved accounting standards in Malaysia.

The Audit Committee of the Company consists of 2 Independent Non-Executive Directors (one of whom is the Chairman) and the Managing Director.

The current composition of the Audit Committee is in compliance with the requirement of paragraph 15.10 (b) of the Listing Requirements that is a majority of the members should be Independent Directors. The Audit Committee Report is set out in pages 14 to 16 of this report.

An internal audit function was established on 1 November 2003 to assist the Audit Committee in reviewing the state of internal control of the Group and to highlight areas for management improvement. The state of internal control of the Group is explained in greater details in the enclosed Statement on Internal Control.

The Board maintains formal and transparent relationships with its external Auditors through the review of their audit plans, scope of audit and audit report as well as their professional fees and appointment by the Audit Committee. The external Auditors are expected to report their findings to the Audit Committee and to discuss with the Board of Directors on matters that necessitate the Board's attention.

#### Relationship of the Board to the Management

The Board recognises the importance for the Company to maintain a dynamic nature of relationship between the Board and the management. The Board as a whole is dedicated to practice clear demarcation of duties, responsibilities and authority within the Company.

# STATEMENT ON INTERNAL CONTROL

The Board of Directors of Hiap Teck Venture Berhad acknowledges the importance of the systems of internal control and affirms that it is their responsibility to maintain a sound system of internal control including review of its adequacy and integrity in order to safeguard the shareholders' investment and the Group's assets. In this respect, the Board assumes its responsibility for identifying principal risks, ensuring the implementation of appropriate systems to manage these risks and reviewing the adequacy and integrity of the Group's internal control system. However, it should be noted that such system of internal control is designed to manage rather than eliminate the risk of failure to achieve business objectives. Therefore these systems can only provide reasonable but not absolute assurance against material misstatements or losses.

The following summarises the processes used by the Board on its reviews of system of internal controls. These processes were carried out on an on-going basis and were accorded with the Guidance on Statement on Internal Control.

The process of identifying, evaluating and managing significant risks faced by the Group was dealt with as part of the operation management. Meetings are held regularly at the management level to monitor changes in the business environment and their impact on the operations. Significant corporate matters are brought to the attention of the Board for further deliberation to ensure that risks are appropriately considered and reasonably addressed. At this level, business strategies are considered by the Board to ensure that strategies are in-line with the corporate objective and direction.

In order to assist the Board in reviewing the internal control system of the Group, the Audit Committee is tasked with the review of compliance, control and audit issues with the assistance of statutory and internal Auditors. Issues and findings are then reported by the Audit Committee to the Board. Annual budget is also used as a yardstick of measurement of the Group performance and risks are insured when appropriate to mitigate financial exposures to the Group.

To further strengthen the current risk management practices in the Group, Internal Auditor was tasked to facilitate the management in risk documentation exercise. This risk documentation exercise aims to supplement management risk awareness and to provide inputs for the risks discussion at the management level. In addition, to ensure the quality control of services and production, the management has successfully initiated an ISO program during the financial year for one of its major production plants in the Group.

Other key control practices in the Group include definition of management reporting structure, segregation of duties and generation of financial information for Audit Committee's review and Board approval.

# STATEMENT ON DIRECTORS' RESPONSIBILITY

Pursuant to paragraph 15.17(a) of the Listing Requirements of the Bursa Malaysia Securities Berhad, the Board is responsible for ensuring that the financial statements of the Group give a true and fair view of the state of affairs of the Group and of the Company as at the end of the financial year and of the results and cash flow for the year then ended. The Directors have ensured the financial statements are drawn up to comply with applicable approved accounting standards in Malaysia and the provisions of the Companies Act, 1965.

In preparing the financial statements, the Directors have adopted and applied consistently appropriate accounting policies, supported by reasonable and prudent judgements and estimates. The Directors have a general responsibility for ensuring that the Company and the Group keeps accounting records and financial statements, which discloses with reasonable accuracy the financial position of the Company and the Group.

The Directors are also responsible for taking such steps that are reasonably open to them to safeguard the assets of the Group and the Company, and taking reasonable steps for the prevention and detection of fraud and other irregularities.

## ADDITIONAL COMPLIANCE STATEMENT

The following information is provided in compliance with the Bursa Malaysia Securities Berhad ("Bursa Securities") Listing Requirements:

#### 1. SHARE BUYBACKS

There was no share buyback during the financial year ended 31 July 2004.

#### 2. OPTIONS, WARRANTS OR CONVERTIBLE SECURITIES

There were no options, warrants or convertible securities exercised during the financial year ended 31 July 2004.

## 3. AMERICAN DEPOSITORY RECEIPT (ADR) OR GLOBAL DEPOSITORY RECEIPT (GDR) PROGRAMME

The Company did not sponsor any ADR or GDR programme during the financial year ended 31 July 2004.

#### 4. IMPOSITION OF SANCTIONS/PENALTIES

There were no public sanctions and/or public penalties imposed on the Company and its subsidiaries, directors or management by relevant regulatory bodies during the financial year ended 31 July 2004.

#### 5. VARIATION IN RESULTS

The audited consolidated profit after tax for the Group for financial year ended 31 July 2004 was 51% higher than the forecasted profit after tax previously included in the prospectus issued on 29 July 2003 in conjunction with the Company's listing on the Main Board of the Bursa Malaysia Securities Berhad.

The higher profit was attributable to higher sales volume due to strong market demand both in the domestic market and in the international market. The increase in world steel prices has also contributed to the better profit.

#### 6. PROFIT GUARANTEE

The Company did not issue any profit guarantee for the financial year under review.

#### 7. MATERIAL CONTRACTS INVOLVING DIRECTORS' AND MAJOR SHAREHOLDERS' INTERESTS

There were no material contracts entered into by the Company and/or its subsidiaries involving Directors and major shareholders' interests as at 31 July 2004 except for those disclosed as recurrent related party transactions of revenue or trading nature or related party transactions.

#### 8. REVALUATION POLICY

The Group's revaluation policy is stated in the summary of significant Accounting Policies in the financial statement.

## 9. RELATED PARTY TRANSACTIONS AND RECURRENT RELATED PARTY TRANSACTIONS OF REVENUE OR TRADING NATURE

The Company proposes to seek shareholders' mandate in respect of recurrent related party transactions of revenue or trading nature during the forthcoming Annual General Meeting.

# **AUDIT COMMITTEE REPORT**

The Audit Committee was established on 17 July 2003.

#### **MEMBERSHIP**

The members of the Committee are:

| NAME            | DESIGNATION | DIRECTORSHIP                       |
|-----------------|-------------|------------------------------------|
| Yeoh Chong Keat | Chairman    | Independent Non-Executive Director |
| Kua Hock Lai    | Member      | Managing Director                  |
| Ong Eng Choon   | Member      | Independent Non-Executive Director |
|                 |             |                                    |

#### TERMS OF REFERENCE OF THE COMMITTEE

#### 1. Appointment/Composition

- 1.1 The members of the Committee shall be appointed by the Board.
- 1.2 The Audit Committee shall consist of not less than three (3) members of whom:
  - a) a majority shall be Independent Directors;
  - b) at least one (1) member of the Committee:
    - (i) must be a member of the Malaysian Institute of Accountants; or
    - (ii) if he is not a member of the Malaysian Institute of Accountants,
      - a) he must have at least three (3) years' working experience; and
        - ➤ he must have passed the examinations specified in Part I of the First Schedule of the Accountants Act, 1967; or
        - ➤ he must be a member of one (1) of the associations of accountants specified in Part II of the First Schedule of the Accountants Act, 1967; or
      - b) he must have a degree/masters/ doctorate in accounting or finance and at least three (3) years' post qualification experience in accounting or finance; or
      - c) he must have at least seven (7) years' experience being a chief financial officer of a corporation or having the function of being primarily responsible for the management of the financial affairs of a corporation.

- 1.3 No alternate Director shall be appointed as a member of the Committee.
- 1.4 A quorum shall be two (2) members and composed of a majority of Independent Directors.
- 1.5 The Chairman of the Committee shall be appointed by the members of the Committee among their number who is an Independent Director.
- 1.6 The Board must review the term of office and performance of the Committee and each of its members at least once every three (3) years to determine whether such Committee and members have carried out their duties in accordance with their terms of reference.
- 1.7 The Board shall, within three (3) months of a vacancy occurring in the Audit Committee which result in the number of members reduced to below three (3), appoint such number of new members as may be required to make up the minimum number of three (3) members.

## 2. Meetings

- 2.1 Meetings shall be held not less than four (4) times in a year. In addition, the Chairman may call a meeting of the Committee if a request is made by any Committee members, the Company's Executive Chairman/CEO or the internal or external Auditors if they consider it necessary.
- 2.2 Meeting will be attended by the members of the Committee and the Company Secretary or his/her representative who shall act as the Secretary.
- 2.3 Participants may be invited from time to time to attend the meeting depending on the nature of the subject under review. These participants

may include the Directors, General Managers, Division Heads, representatives from the Finance and Internal Audit Departments and external Auditors.

#### 3. Authority

- 3.1 The Committee is authorised by the Board to carry out the duties mentioned below and the Board and Management shall give all assistance that is necessary to enable the Committee to discharge its duties.
- 3.2 The Committee shall, whenever necessary and reasonable for the performance of its duties and in accordance with a procedure to be determined by the Board and at the Company's
  - (a) have authority to investigate any matter within its terms of reference:
  - (b) have the resources which are required to perform its duties;
  - (c) have full and unrestricted access to any information pertaining to the Company;
  - (d) have direct communication channels with the external Auditors and person(s) carrying out the internal audit function or activity (if
  - (e) be able to obtain independent professional or other advice: and
  - (f) be able to convene meetings with the external Auditors, excluding the attendance of the executive members of the Committee, whenever deemed necessary.

#### 4. Functions and Responsibilities

The functions and responsibilities of the Committee shall include the following:

- (a) to discuss and liaise with the external Auditors to ensure the smooth implementation of the audit plan, review and forward the evaluation of the system of internal controls and audit report to the Board:
- (b) to review the assistance given by employees of the Group to the external Auditors;

- (c) to review the external Auditor's management letter and management's response;
- (d) to do the following where an internal audit function exists:-
  - > to review the adequacy of the scope, functions and resources of the internal audit function, and that it has the necessary authority to carry out its work;
  - > to review the internal audit programme and results of the internal audit process and where necessary ensure that appropriate action is taken on the recommendations of the internal audit function;
- (e) to review quarterly report and annual financial statements prior to the approval of the Board, focusing particularly on:
  - (i) changes in or implementation of major accounting policy changes;
  - (ii) significant and unusual events; and
  - (iii) compliance with accounting standards and other legal requirements;
- (f) to review any related party transactions and conflict of interest situation that may rise within the Company and the Group including any transaction, procedure or course of conduct that raise questions of management integrity;
- (g) to review and report the same to the Board any letter of resignation from the external Auditors of the Company as well as whether there is any reason (supported by grounds) to believe that the Company's external Auditors are not suitable for re-appointment;
- (h) to make recommendations concerning the appointment of the external Auditors and their remuneration to the Board:

The reports of the Committee and the external and internal Auditors and corrective action taken shall be tabled for discussion by the Board of Directors.

#### 5. Minutes

The Secretary shall maintain minutes of the proceedings of the meetings and circulate such minutes to all members of the Committee and the Board of Directors.

#### 6. Audit Committee Report

The Committee shall ensure that an audit committee report is prepared at the end of each financial year that complies with subparagraph (7.1) and (7.2) below:

- 6.1 The audit committee report shall be clearly set out in the Annual Report of the Company;
- 6.2 The audit committee report shall include the following:
  - (a) the composition of the Committee, including the name, designation (indicating the chairman) and directorship of the members (indicating whether the Directors are independent or otherwise);
  - (b) the terms of reference of the Committee:
  - (c) the number of Committee meetings held during the financial year end and details of attendance of each member;
  - (d) a summary of activities of the Committee in the discharge of its functions and duties for that financial year of the Company; and
  - (e) the existence of an internal audit function or activity and where there is such a function or activity, a summary of the activities of the function or activity. Where such a function or activity does not exist, an explanation of the mechanism that exist to enable the Committee to discharge its functions effectively.

#### SUMMARY OF ACTIVITIES

The Audit Committee carried out its duties in accordance with its terms of reference during the year.

During the financial year ended 31 July 2004, The Audit Committee convened a total of five (5) meetings. All members of the Audit Committee attended the meetings.

The main activities undertaken by the Committee were as follows:

- ➤ Reviewed the quarterly and annual financial statements of the Company and the Group prior to submission to the Board of Directors for their consideration and approval.
- > Reviewed the internal audit reports and considered the findings and management's responses thereto.
- > Reviewed and discussed with external Auditors the issues arising from the statutory audit, the audit report and the management letters including management's responses.
- > Reviewed the Related Party Transactions of the Group.

#### INTERNAL AUDIT FUNCTION

The Board acknowledges its responsibility and the importance of maintaining a sound system of internal controls.

The internal audit function of the Group is outsourced to a professional service firm and its function is independent of the activities or operations of other operating units. The principal role of the internal audit function is to undertake independent, regular and systematic reviews of the internal control systems of the Group in order to provide a reasonable assurance that such systems continue to operate satisfactorily and effectively. It is the responsibility of the internal audit function to provide the Audit Committee with independent and objectives reports on the state of internal control of the various operating units of the Group. The internal audit reports are reviewed by the Audit Committee and the Management is responsible for ensuring that corrective actions on reported weaknesses are taken within the required time frame. In this regards, the Audit Committee is pleased to report that there were no significant adverse finding during the financial year ended 31 July 2004 that adversely affect the Group's reputation or financial position.

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# **Directors' Report**

The directors have pleasure in presenting their report together with the audited financial statements of the Group and of the Company for the financial year ended 31 July 2004.

#### PRINCIPAL ACTIVITIES

The principal activities of the Company are investment and property holdings and the provision of management services.

The principal activities of the subsidiaries are disclosed in Note 4 to the financial statements.

There were no significant changes in the nature of these principal activities during the financial year.

#### RESULTS

| -                   | GROUP<br>RM'000 | COMPANY<br>RM'000 |
|---------------------|-----------------|-------------------|
| Profit for the year | 41,346          | 7,537             |

There were no material transfers to or from reserves or provisions during the financial year other than as disclosed in the statements of changes in equity.

In the opinion of the directors, the results of the operations of the Group and of the Company during the financial year were not substantially affected by any item, transaction or event of a material and unusual nature.

#### **DIVIDENDS**

Dividends paid by the Company since 31 July 2003 were as follows:

|   | RM/000 |
|---|--------|
| Final dividend of 3% less 28% taxation in respect of the financial year ended 31 July 2003 as dealt with in the directors' report for that year | 3,536  |
| Interim dividend of 2% less 28% taxation in respect of the current financial year   | 2,357  |

At the forthcoming Annual General Meeting, a final 3% tax-exempt dividend in respect of the current financial year amounting to RM4,911,000 will be proposed for shareholders' approval. The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for in equity as an appropriation of retained profits in the financial year ending 31 July 2005.

#### **DIRECTORS**

The directors of the Company in office since the date of the last report and at the date of this report are:

Tan Sri Dato' Alwi bin Jantan Kua Hock Lai Mohamed Nizam bin Abdul Razak Ong Eng Choon Yeoh Chong Keat Cheah Shu Boon Law Sook Teng (f) Tee Tuang Siong

Kua Swee Leong (Appointed on 12 November 2003) (Appointed on 9 June 2004) Yoong Kah Yin

Toh Su Lin (f) (Alternate director to Cheah Shu Boon) Lu Kang Eing (Resigned on 12 November 2003)

#### **DIRECTORS' BENEFITS**

Neither at the end of the financial year, nor at any time during that year, did there subsist any arrangement to which the Company was a party, whereby the directors might acquire benefits by means of acquisition of shares in or debentures of the Company or any other body corporate.

Since the end of the previous financial year, no director has received or become entitled to receive a benefit (other than benefits included in the aggregate amount of emoluments received or due and receivable by the directors as shown in Note 23 to the financial statements or the fixed salary of a full-time employee of the Company) by reason of a contract made by the Company or a related corporation with any director or with a firm of which the director is a member, or with a company in which the director has a substantial financial interest, except as disclosed in Note 30 to the financial

#### **DIRECTORS' INTERESTS**

According to the register of directors' shareholdings, the interests of directors in office at the end of the financial year in shares in the Company and its related corporations during the financial year were as follows:

|                               | Number of Ordinary Shares of RM0.50 Each |          |              |              |
|-------------------------------|--|----------|--------------|--------------|
|                               | As at                                    |          |              |              |
|                               | 1 August 2003                            | Acquired | Sold         | 31 July 2004 |
| The Company                   |  |          |              |              |
| Direct interest:              |  |          |              |              |
| Tan Sri Dato' Alwi bin Jantan | 26,788,464                               | 80,000   | (25,473,464) | 1,395,000    |
| Kua Hock Lai                  | 13,904,566                               | 80,004   | -            | 13,984,570   |
| Mohamed Nizam bin Abdul Razak | 11,256,247                               | 80,000   | (1,810,000)  | 9,526,247    |
| Ong Eng Choon                 | -  | 80,000   | (40,000)     | 40,000       |
| Yeoh Chong Keat               | -  | 80,000   | (18,000)     | 62,000       |
| Cheah Shu Boon                | -  | 80,000   | -            | 80,000       |
| Law Sook Teng (f)             | 1,587,615                                | 685,000  | (768,000)    | 1,504,615    |
| Tee Tuang Siong               | 2,674,609                                | 80,000   | (70,000)     | 2,684,609    |
| Kua Swee Leong                | 545,757                                  | 80,000   | -            | 625,757      |
| Toh Su Lin (f)                | -  | 80,000   | -            | 80,000       |
| Indirect interest:            |  |          |              |              |
| Kua Hock Lai                  | 135,017,485                              | 82,000   | -            | 135,099,485  |

By virtue of his shareholdings in the Company, Mr. Kua Hock Lai is deemed to be interested in shares in all the Company's subsidiaries. None of the other directors in office at the end of the financial year had any interest in shares in the Company or its subsidiaries during the financial year.

#### ISSUE OF SHARES AND INITIAL PUBLIC OFFERING

In conjunction with the listing of the Company's shares on the Main Board of Bursa Malaysia Securities Berhad (the "Exchange"), the Company increased its issued and paid-up ordinary share capital from RM118,100,000 to RM163,700,000 by way of the issuance of:

- 10,000,000 ordinary shares of RM0.50 each through a public issue at an issue price of RM0.55 per ordinary share; (i)
- 66,400,000 ordinary shares of RM0.50 each through a private placement at an issue price of RM0.55 per ordinary share: and
- (iii) 14,800,000 ordinary shares of RM0.50 each through a restricted issue at an issue price of RM0.55 per ordinary share.

The share premium arising of RM4,560,000 has been credited to the share premium account.

The new ordinary shares rank pari passu in all respects with the then existing ordinary shares of the Company. The entire issued and paid-up share capital of the Company comprising 327,400,000 ordinary shares of RM0.50 each were admitted to the Official List of the Exchange on 2 September 2003. The shares were granted quotation on the Main Board of the Exchange on the same date.

#### OTHER STATUTORY INFORMATION

- Before the balance sheets and income statements of the Group and of the Company were made out, the directors took reasonable steps:
  - to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of provision for doubtful debts and satisfied themselves that all known bad debts had been written off and that adequate provision had been made for doubtful debts; and
  - to ensure that any current assets which were unlikely to realise their value as shown in the accounting records in the ordinary course of business had been written down to an amount which they might be expected so to realise.
- At the date of this report, the directors are not aware of any circumstances which would render:
  - the amount written off for bad debts or the amount of the provision for doubtful debts in the financial statements of the Group and of the Company inadequate to any substantial extent; and
  - (ii) the values attributed to current assets in the financial statements of the Group and of the Company misleading.
- (c) At the date of this report, the directors are not aware of any circumstances which have arisen which would render adherence to the existing method of valuation of assets or liabilities of the Group and of the Company misleading or inappropriate.
- (d) At the date of this report, the directors are not aware of any circumstances not otherwise dealt with in this report or financial statements of the Group and of the Company which would render any amount stated in the financial statements misleading.
- (e) As at the date of this report, there does not exist:
  - any charge on the assets of the Group or of the Company which has arisen since the end of the financial year which secures the liabilities of any other person; or
  - any contingent liability of the Group or of the Company which has arisen since the end of the financial year.

## OTHER STATUTORY INFORMATION (CONT'D)

- In the opinion of the directors:
  - no contingent or other liability has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which will or may affect the ability of the Group or of the Company to meet their obligations when they fall due; and
  - (ii) no item, transaction or event of a material and unusual nature has arisen in the interval between the end of the financial year and the date of this report which is likely to affect substantially the results of the operations of the Group or of the Company for the financial year in which this report is made.

#### **AUDITORS**

The auditors, Ernst & Young, have expressed their willingness to continue in office.

Signed on behalf of the Board in accordance with a resolution of the directors.

Law Sook Teng Kua Hock Lai

Selangor Darul Ehsan, Malaysia 21 October 2004

# Statement by Directors Pursuant to Section 169(15) of the Companies Act, 1965

| We, Kua Hock Lai and Law Sook Teng, being two of the directors of Hiap Teck Venture Berhad, do hereby state that, in   |
|--|
| the opinion of the directors, the accompanying financial statements set out on pages 24 to 54 are drawn up in          |
| accordance with applicable Approved Accounting Standards in Malaysia and the provisions of the Companies Act, 1965     |
| so as to give a true and fair view of the financial position of the Group and of the Company as at 31 July 2004 and of |
| the results and the cash flows of the Group and of the Company for the year then ended.                                |

| ' '  |  |
|--|--|
| Signed on behalf of the Board in accordance with a resolu  | ution of the directors.  |
| Kua Hock Lai   | Law Sook Teng  |
| Selangor Darul Ehsan, Malaysia<br>21 October 2004  |  |
|  |  |
|  |  |
|  |  |
| Statutory Declaration Pursuant to Section  | 169(16) of the Companies Act, 1965   |
| solemnly and sincerely declare that the accompanying fina  | the financial management of Hiap Teck Venture Berhad, d<br>ancial statements set out on pages 24 to 54 are in my opinio<br>ly believing the same to be true and by virtue of the provision |
| Subscribed and solemnly declared by the abovenamed Ooi Ai Leng at Kuala Lumpur in the Federal Territory on 21 October 2004 | Ooi Ai Leng  |
| Before me,   |  |

Soh Ah Kau (W315) Commissioner for Oaths

# Report of the Auditors

to the members of Hiap Teck Venture Berhad

We have audited the accompanying financial statements set out on pages 24 to 54. These financial statements are the responsibility of the Company's directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with applicable Approved Standards on Auditing in Malaysia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### In our opinion:

- the financial statements have been properly drawn up in accordance with the provisions of the Companies Act, 1965 and applicable Approved Accounting Standards in Malaysia so as to give a true and fair view of:
  - the financial position of the Group and of the Company as at 31 July 2004 and of the results and the cash flows of the Group and of the Company for the year then ended; and
  - the matters required by Section 169 of the Companies Act, 1965 to be dealt with in the financial statements;
- the accounting and other records and the registers required by the Act to be kept by the Company and by its subsidiaries have been properly kept in accordance with the provisions of the Act.

We are satisfied that the financial statements of the subsidiaries that have been consolidated with the financial statements of the Company are in form and content appropriate and proper for the purposes of the preparation of the consolidated financial statements and we have received satisfactory information and explanations required by us for those purposes.

The auditors' report on the financial statements of the subsidiaries were not subject to any qualification and did not include any comment required to be made under Section 174(3) of the Act.

**Ernst & Young** AF: 0039

Chartered Accountants

See Huey Beng No. 1495/03/05(J) Partner

Kuala Lumpur, Malaysia 21 October 2004

# **Balance Sheets**

as at 31 July 2004

|   |                            | GROUP  |   | C                                  | COMPANY                           |  |
|---|----------------------------|--|---|------------------------------------|-----------------------------------|--|
|   | Note                       | 2004   | 2003  | 2004                               | 2003                              |  |
| NON-CURRENT ASSETS  |                            | RM'000   | RM'000  | RM'000                             | RM'000                            |  |
| Property, plant and equipment<br>Investments in subsidiaries<br>Other investments<br>Goodwill on consolidation<br>Deferred tax assets | 3<br>4<br>5<br>6<br>18     | 151,569<br>-<br>472<br>839<br>1,056                | 157,481<br>-<br>332<br>891<br>46                    | 63,346<br>81,570<br>35<br>-<br>370 | 64,125<br>75,474<br>35<br>-<br>19 |  |
|   |                            | 153,936  | 158,750   | 145,321                            | 139,653                           |  |
| CURRENT ASSETS  |                            | .554.55  |   |                                    |                                   |  |
| Inventories Trade receivables Other receivables Due from subsidiaries Tax recoverable Cash and bank balances                          | 7<br>8<br>9<br>10          | 196,932<br>143,005<br>19,585<br>-<br>948<br>11,577 | 146,295<br>110,258<br>4,379<br>-<br>1,450<br>27,610 | -<br>22<br>41,520<br>-<br>1,384    | 1,347<br>-<br>-<br>23,027         |  |
|   |                            | 372,047  | 289,992   | 42,926                             | 24,374                            |  |
| CURRENT LIABILITIES   |                            |  |   |                                    |                                   |  |
| Bank overdrafts Borrowings Trade payables Other payables Due to subsidiaries Tax payable  | 12<br>12<br>14<br>15<br>10 | 186,720<br>28,914<br>10,357<br>-<br>6,777          | 11,992<br>162,045<br>14,731<br>7,469                | -<br>-<br>1,448<br>-<br>63         | -<br>670<br>2,143<br>11           |  |
|   |                            | 232,768  | 199,661   | 1,511                              | 2,824                             |  |
| NET CURRENT ASSETS  |                            | 139,279  | 90,331  | 41,415                             | 21,550                            |  |
|   |                            | 293,215  | 249,081   | 186,736                            | 161,203                           |  |
| FINANCED BY:  |                            |  |   |                                    |                                   |  |
| Share capital<br>Reserves   | 16<br>17                   | 163,700<br>121,206                                 | 118,100<br>107,464                                  | 163,700<br>23,036                  | 118,100<br>43,103                 |  |
| Shareholders' equity  |                            | 284,906  | 225,564   | 186,736                            | 161,203                           |  |
| NON-CURRENT LIABILITIES   |                            |  |   |                                    |                                   |  |
| Borrowings<br>Deferred tax liabilities  | 12<br>18                   | 8,309  | 14,132<br>9,385                                     | -                                  | -                                 |  |
|   |                            | 8,309  | 23,517  | -                                  | -                                 |  |
|   |                            | 293,215  | 249,081   | 186,736                            | 161,203                           |  |

# **Income Statements**

for the year ended 31 July 2004

|  | GROUP    |   |  | COMPANY                                       |   |
|--|----------|---|--|---|---|
|  | Note     | 2004  | 2003   | 2004  | 2003                                    |
|  |          | RM'000  | RM'000   | RM'000  | RM'000                                  |
| Revenue<br>Cost of sales   | 19<br>20 | 685,848<br>(595,355)  | 478,203<br>(415,927)   | 16,346  | 785<br>-                                |
| Gross profit Other operating income Pre-operating cost Property operating cost Factory overhead cost Administrative expenses Selling and marketing expenses Other operating expenses |          | 90,493<br>7,047<br>(242)<br>(2,015)<br>-<br>(17,553)<br>(10,975)<br>(1,413) | 62,276<br>4,777<br>(27)<br>(1,611)<br>(458)<br>(12,222)<br>(10,151)<br>(1,061) | 16,346<br>164<br>-<br>(1,209)<br>-<br>(4,448) | 785<br>41<br>(27)<br>(833)<br>-<br>(20) |
| Profit/(loss) from operations Finance costs  | 21<br>24 | 65,342<br>(7,714)   | 41,523<br>(12,235)   | 10,853  | (54)                                    |
| Profit/(loss) before taxation<br>Taxation  | 25       | 57,628<br>(16,282)  | 29,288<br>(8,666)  | 10,853<br>(3,316)                             | (54)<br>8                               |
| Profit/(loss) for the year   |          | 41,346  | 20,622   | 7,537   | (46)                                    |
| Earnings per share (sen):<br>Basic   | 26       | 12.93   | 31.71  |   |   |
| Dividends per share (sen):   | 27       |   |  | 1.80  | 1.80                                    |

# Consolidated Statement of Changes in Equity

for the year ended 31 July 2004

|  |      |                  | <del>-</del>      | Rese                     | D: 1 !! 1 ! !      |                                      |                   |
|--|------|------------------|-------------------|--------------------------|--------------------|--------------------------------------|-------------------|
|  |      | Share<br>Capital | Share             | Von-Distributab<br>Share | Revaluation        | Distributable<br>Retained<br>Profits | Total             |
|  | Note | RM'000           | Premium<br>RM'000 | Application<br>RM'000    | Reserves<br>RM'000 | RM'000                               | Total<br>RM'000   |
| At 1 August 2002   |      | 300              | -                 | -                        | -                  | 79,499                               | 79,799            |
| Acquisition of subsidiaries Revaluation surplus                                    |      | 75,474           | -                 | -                        | -                  | -                                    | 75,474            |
| on properties<br>Less: Deferred tax  |      | -                | -                 | -                        | 18,737             | -                                    | 18,737            |
| on revaluation surplus   |      | -                | -                 | -                        | (4,070)            | -                                    | (4,070)           |
|  |      | -                | -                 | -                        | 14,667             | - (10.070)                           | 14,667            |
| Merger deficit Acquisition of properties: - share issued                           |      | -                | -                 | -                        | -                  | (49,970) *                           | (49,970)          |
| in consideration - premium on  |      | 42,326           | -                 | -                        | -                  | -                                    | 42,326            |
| shares issued  |      | -                | 20,574            | -                        | -                  | -                                    | 20,574            |
| Share application Profit for the year  |      | -                | -                 | 22,990                   | -                  | 20,622                               | 22,990<br>20,622  |
| Dividends  | 27   | -                | -                 | -                        | -                  | (918)                                | (918)             |
| At 31 July 2003  |      | 118,100          | 20,574            | 22,990                   | 14,667             | 49,233                               | 225,564           |
| At 1 August 2003 - As previously   |      |                  |                   |                          |                    |                                      |                   |
| stated - Prior year  |      | 118,100          | 20,574            | 22,990                   | 17,845             | 49,233                               | 228,742           |
| adjustment   | 28   | -                | -                 | -                        | (3,178)            | -                                    | (3,178)           |
| - As restated Issuance of ordinary shares: Issued for cash Less: Share issue costs |      | 118,100          | 20,574            | 22,990                   | 14,667             | 49,233                               | 225,564           |
|  |      | 45,600           | 4,560             | (22,990)                 | -                  | -                                    | 27,170            |
|  |      | -                | (3,281)           | -                        | -                  | -                                    | (3,281)           |
|  |      | 45,600           | 1,279             | (22,990)                 | -                  | -                                    | 23,889            |
| Dividends Profit for the year  | 27   | -                | -                 | -                        | -                  | (5,893)<br>41,346                    | (5,893)<br>41,346 |
| At 31 July 2004  |      | 163,700          | 21,853            | -                        | 14,667             | 84,686                               | 284,906           |

<sup>\*</sup> Merger deficit represents the excess of the nominal value of shares issued for the acquisitions of subsidiaries over the nominal value of shares of the subsidiaries acquired. The merger deficit has been written off against retained profit in the previous financial year.

# Statement of Changes in Equity for the year ended 31 July 2004

|   |      |                   | Distributable     | e                     |                   |                 |
|---|------|-------------------|-------------------|-----------------------|-------------------|-----------------|
|   |      | Share             | Share             | Share                 | Retained          |                 |
|   | Note | Capital<br>RM'000 | Premium<br>RM'000 | Application<br>RM'000 | Profits<br>RM'000 | Total<br>RM'000 |
|   | Note | KIVI UUU          | KIVI UUU          | KIVI 000              | RIVI UUU          | KIVI UUU        |
| At 1 August 2002 Share issued for acquisition |      | 300               | -                 | -                     | (415)             | (115)           |
| of subsidiaries Acquisition of properties:    |      | 75,474            | -                 | -                     | -                 | 75,474          |
| - Share issued in consideration               |      | 42,326            | -                 | -                     | -                 | 42,326          |
| - Premium on shares issued                    |      | -                 | 20,574            | -                     | -                 | 20,574          |
| Share application                             |      | -                 | -                 | 22,990                | -                 | 22,990          |
| Loss for the year                             |      | -                 | -                 | -                     | (46)              | (46)            |
| At 31 July 2003 Issuance of ordinary shares:  |      | 118,100           | 20,574            | 22,990                | (461)             | 161,203         |
| Issued for cash                               |      | 45,600            | 4,560             | (22,990)              | _                 | 27,170          |
| Less: Share issue costs                       |      | -                 | (3,281)           | -                     | -                 | (3,281)         |
|   |      | 45,600            | 1,279             | (22,990)              | -                 | 23,889          |
| Dividends                                     | 27   | -                 | -                 | -                     | (5,893)           | (5,893)         |
| Profit for the year                           |      | -                 | -                 | -                     | 7,537             | 7,537           |
| At 31 July 2004                               |      | 163,700           | 21,853            | -                     | 1,183             | 186,736         |

# **Cash Flow Statements**

for the year ended 31 July 2004

|   |               | GROUP          | С        | COMPANY |  |  |
|---|---------------|----------------|----------|---------|--|--|
|   | 2004 2003     |                | 2004     |         |  |  |
|   | RM'000        | RM'000         | RM'000   | RM'000  |  |  |
| Cash Flows From Operating Activities  |               |                |          |         |  |  |
| Profit/(loss) before taxation   | 57,628        | 29,288         | 10,853   | (54)    |  |  |
| Adjustments for:  | 140           |                |          |         |  |  |
| Bad debts written off Loss on disposal of other investment                                | 148<br>537    | -              | -        | -       |  |  |
| Provision for impairment in value on  | 007           |                |          |         |  |  |
| other investment  | 531           | -              | -        | -       |  |  |
| Plant and equipment written off   | 183           | -              | -        | -       |  |  |
| Other payable written off Revaluation deficit on leasehold land                           | (70)          | 354            | -        | -       |  |  |
| Share flotation expenses  | -             | (834)          | _        | (834)   |  |  |
| Goodwill amortised  | 52            | 52             | -        | -       |  |  |
| Unrealised foreign exchange loss/(gain)   | 1             | (110)          | -        | -       |  |  |
| Provision for doubtful debts  Doubtful debts recovered                                    | (1.462)       | 6,594          | -        | -       |  |  |
| Doubtful debts written back   | (1,462)       | (75)           | -        | -       |  |  |
| Depreciation of property, plant and equipment   | 13,362        | 10,617         | 778      | 778     |  |  |
| Interest expense  | 7,303         | 11,842         | -        | -       |  |  |
| Fixed deposits interest income  | (310)         | (199)          | (164)    | (41)    |  |  |
| Net overdue interest income written off Gain on disposal of property, plant and equipment | 81<br>(1,200) | 119<br>(3,987) | _        | _       |  |  |
| - Gain on disposar of property, plant and equipment                                       | (1,200)       | (3,707)        |          |         |  |  |
| Operating profit/(loss) before  |               |                |          |         |  |  |
| working capital changes   | 76,848        | 53,661         | 11,467   | (151)   |  |  |
| Changes in working capital<br>Inventories   | (50,637)      | (28,874)       |          |         |  |  |
| Receivables   | (49,504)      | 24,803         | (13)     | (39)    |  |  |
| Payables  | 17,141        | 8,367          | 778      | 666     |  |  |
| Related companies   | -             | -              | (49,759) | 1,528   |  |  |
| Cash (used in)/generated from operations  | (6,152)       | 57,957         | (37,527) | 2,004   |  |  |
| Interest paid   | (7,303)       | (11,510)       | -        | -       |  |  |
| Overdue interest income received  | (81)          | (83)           | -        | -       |  |  |
| Taxation paid   | (14,513)      | (6,711)        | (3,615)  |         |  |  |
| Net cash (used in)/generated from   |               |                |          |         |  |  |
| operating activities  | (28,049)      | 39,653         | (41,142) | 2,004   |  |  |
| Cash Flows From Investing Activities  |               |                |          |         |  |  |
| Refund of incidental cost on property   | 22            | _              | 1        | _       |  |  |
| Proceeds from disposal of other investment  | 254           | -              | -        | -       |  |  |
| Proceeds from disposal of property, plant   |               |                |          |         |  |  |
| and equipment   | 1,276         | 4,235          | - 1/4    | -       |  |  |
| Fixed deposits interest received  Cost incidental to disposal of property                 | 310           | 157<br>(3)     | 164      | 36      |  |  |
| Purchase of property, plant and equipment   | (7,731)       | (6,802)        | -        | (2,003) |  |  |
| NI I I I I I I I I I I I I I I I I I I  |               |                |          |         |  |  |
| Net cash (used in)/generated from investing activities                                    | (5,869)       | (2,413)        | 165      | (1,967) |  |  |
|   | (3,007)       | (2,410)        | 103      | (1,707) |  |  |

# Cash Flow Statements (Cont'd)

for the year ended 31 July 2004

|  |         | GROUP    | С         | COMPANY |  |
|--|---------|----------|-----------|---------|--|
|  | 2004    | 2003     | 2004      | 2003    |  |
|  | RM'000  | RM'000   | RM'000    | RM'000  |  |
| Cash Flows From Financing Activities                                     |         |          |           |         |  |
| Net proceeds from ordinary shares issued<br>Drawdown of other short term | 25,227  | -        | 25,227    | -       |  |
| borrowings, net of repayment   | 11,101  | (60,735) | -         | -       |  |
| Proceeds from term loans   | -       | 20,000   | -         | -       |  |
| Share applications   | -       | 22,990   | -         | 22,990  |  |
| Repayment by former holding company                                      | -       | 370      | -         | -       |  |
| Repayment of hire purchase   | (558)   | (988)    | - (5.000) | -       |  |
| Dividend paid  | (5,893) | (918)    | (5,893)   | -       |  |
| Net cash generated from/(used in)  |         |          |           |         |  |
| financing activities   | 29,877  | (19,281) | 19,334    | 22,990  |  |
| Net (decrease)/increase in cash and cash equivalents                     | (4,041) | 17,959   | (21,643)  | 23,027  |  |
| Effects of exchange rate changes   | (4,041) | 17,959   | (21,043)  | 23,027  |  |
| Cash and cash equivalents at beginning of year                           | 15,618  | (2,342)  | 23,027    | -       |  |
| Cash and cash equivalents at end of year (Note 11)                       | 11,577  | 15,618   | 1,384     | 23,027  |  |

## Notes to the Financial Statements

31 July 2004

#### CORPORATE INFORMATION 1.

The principal activities of the Company are investment and property holdings and the provision of management services.

The principal activities of the subsidiaries are disclosed in Note 4 to the financial statements.

There were no significant changes in the nature of these principal activities during the financial year.

The Company is a public limited liability company, incorporated and domiciled in Malaysia, and is listed on the Main Board of Bursa Malaysia Securities Berhad (the "Exchange"). The registered office and the principal place of business of the Company is located at Lot 6096, Jalan Haji Abdul Manan, Batu 5 1/2, off Jalan Meru, 41050 Klang, Selangor Darul Ehsan.

The Group and the Company employs 529 (2003: 453) and 4 (2003: Nil) employees respectively at the end of the financial year.

The financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors on 21 October 2004.

#### SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Preparation**

The financial statements of the Group and of the Company have been prepared under the historical cost convention modified to include revaluation of land and buildings included in property, plant an equipment. The financial statements comply with the provisions of the Companies Act, 1965 and applicable Approved Accounting Standards in Malaysia.

During the financial year ended 31 July 2004, the Group and the Company adopted MASB 28 -Discontinuing Operations and MASB 29 - Employee Benefits for the first time.

The adoptions of these Standards have not given rise to any adjustments to the opening balances of retained profits of the prior and current year or to changes in comparatives.

#### **Basis of Consolidation** (b)

#### **Subsidiaries**

The consolidated financial statements include the financial statements of the Company and all its subsidiaries. Subsidiaries are those companies in which the Group has power to exercise control over the financial and operating policies so as to obtain benefits from their activities.

Subsidiaries are consolidated either using the merger method or the acquisition method of accounting. Under the merger method of accounting, the results of subsidiaries are presented as if the merger had been effected throughout the current and previous years. In the consolidated financial statements, the cost of the merger is cancelled with the nominal values of the shares received. Any resulting credit difference is classified as equity and regarded as a non-distributable reserve. Any resulting debit difference is adjusted against any suitable reserve.

Results of subsidiaries which have been consolidated using the acquisition method of accounting, are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate. The assets and liabilities of the subsidiaries are measured at their fair values at the date of acquisition and these values are reflected in the consolidated balance sheet. The difference between the cost of an acquisition and the fair value of the Group's share of the net assets of the acquired subsidiary at the date of acquisition is included in the consolidated balance sheet as goodwill or negative goodwill arising on consolidation.

Intragroup transactions, balances and resulting unrealised gains are eliminated on consolidation and the consolidated financial statements reflect external transactions only. Unrealised losses are eliminated on consolidation unless costs cannot be recovered.

The gain or loss on disposal of a subsidiary company is the difference between net disposal proceeds and the Group's share of its net assets together with any unamortised balance of goodwill.

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### (c) Goodwill

Goodwill represents the excess of the cost of acquisition over the Group's interest in the fair value of the identifiable assets and liabilities of the subsidiary acquired.

Goodwill is stated at cost less accumulated amortisation and impairment losses.

Goodwill is amortised on a straight-line basis over its estimated useful life of 20 years.

#### (d) **Investments in Subsidiaries**

The Company's investments in subsidiaries are stated at cost less impairment losses.

On disposal of such investments, the difference between net disposal proceeds and their carrying amounts is recognised in the income statement.

#### Property, Plant and Equipment and Depreciation

Property, plant and equipment are stated at cost or valuation less accumulated depreciation and impairment losses.

Freehold land, leasehold land and buildings are stated at valuation less impairment losses. Revaluations are made at least once in every five years based on a valuation by an independent valuer on an open market value basis. Any revaluation increase is credited to equity as a revaluation surplus, except to the extent that it reverses a revaluation decrease for the same asset previously recognised as an expense, in which case the increase is recognised in the income statement to the extent of the decrease previously recognised. A revaluation decrease is first offset against unutilised previously recognised revaluation surplus in respect of the same asset and the balance is thereafter recognised as an expense. Upon the disposal of revalued assets, the attributable revaluation surplus remaining in the revaluation reserve is transferred to retained profits.

Freehold land are not depreciated while leasehold land are depreciated over the period of respective leases.

Depreciation of other property, plant and equipment is provided for on a straight-line basis to write off the cost of each asset to its residual value over the estimated useful life, at the following annual rates:

| Buildings           | 2%       |
|---------------------|----------|
| Plant and machinery | 10 - 20% |
| Motor vehicles      | 20%      |
| Other assets        | 10 - 40% |

Upon the disposal of an asset, the difference between the net disposal proceeds and the net carrying amount is recognised in the income statement and the unutilised portion of the revaluation surplus on that item is taken directly to retained profits.

#### (f) **Inventories**

Inventories are stated at lower of cost and net realisable value.

Cost is determined on the weighted average basis. The cost of raw materials comprises costs of purchase plus costs incurred in bringing the inventories to their present locations and conditions. The costs of finished goods and work-in-progress comprise raw materials, direct labour, other direct costs and appropriate proportions of production overheads.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### (g) Cash and Cash Equivalents

For the purposes of the cash flow statements, cash and cash equivalents include cash on hand and at banks and deposits at call, net of outstanding bank overdrafts.

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### (h) Provisions for Liabilities

Provisions for liabilities are recognised when the Group has a present obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount of a provision is the present value of the expenditure expected to be required to settle the obligation.

#### Income Tax (i)

Income tax on the profit or loss for the year comprises current and deferred tax. Current tax is the expected amount of income taxes payable in respect of the taxable profit for the year and is measured using the tax rates that have been enacted at the balance sheet date.

Deferred tax is provided for, using the liability method, on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts in the financial statements. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised. Deferred tax is not recognised if the temporary difference arises from goodwill or negative goodwill or from the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit.

Deferred tax is measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date. Deferred tax is recognised in the income statement, except when it arises from a transaction which is recognised directly in equity in which case the deferred tax is also recognised directly in equity, or when it arises from a business combination that is an acquisition, in which case the deferred tax is included in the resulting goodwill or negative goodwill.

#### (j) Leases

A lease is recognised as a finance lease if it transfers substantially to the Group all the risks and rewards incident to ownership. All other leases are classified as operating leases.

#### Finance leases (i)

Assets acquired by way of hire purchase or finance leases are stated at an amount equal to the lower of their fair values and the present value of the minimum lease payments at the inception of the leases, less accumulated depreciation and impairment losses. The corresponding liability is included in the balance sheet as borrowings. In calculating the present value of the minimum lease payments, the discount factor used is the interest rate implicit in the lease, when it is practicable to determine; otherwise, the Company's incremental borrowing rate is used.

Lease payments are apportioned between the finance costs and the reduction of the outstanding liability. Finance costs, which represent the difference between the total leasing commitments and the fair value of the assets acquired, are recognised as an expense in the income statement over the term of the relevant lease so as to produce a constant periodic rate of charge on the remaining balance of the obligations for each accounting period.

The depreciation policy for leased assets is in accordance with that for depreciable property, plant and equipment as described in Note 2(e).

#### (ii) Operating leases

Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the term of the relevant lease.

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### (k) **Employee Benefits**

#### Short term benefits (i)

Wages, salaries, bonuses and social security contributions are recognised as an expense in the year in which the associated services are rendered by employees of the Group. Short term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increase their entitlement to future compensated absences. Short term nonaccumulating compensated absences such as sick leave are recognised when the absences occur.

#### (ii) Defined contribution plan

As required by law, companies in Malaysia make contributions to the Employees Provident Fund ("EPF"). Such contributions are recognised as an expense in the income statement as incurred.

#### **(I) Revenue Recognition**

Revenue is recognised when it is probable that the economic benefits associated with the transaction will flow to the enterprise and the amount of the revenue can be measured reliably.

#### (i) Sale of goods

Revenue relating to sale of goods is recognised net of sales taxes and discounts upon the transfer of risks and rewards.

## (ii) Transport charges

Revenue from transport charges is recognised when the services have been performed.

#### (iii) Rental income

Rental income relates to rental of properties and scaffoldings are recognised over the period of tenancy, as appropriate.

#### (iv) Interest income

Interest is recognised on a time proportion basis that reflects the effective yield on the asset.

#### (v) Dividend income

Dividend income is recognised when the right to receive payment is established.

## (vi) Slitting and forming charges

Revenue from slitting and forming charges is recognised when the services have been performed.

#### (vii) Management fee

Management fee is recognised upon performance of service.

#### (m) Foreign Currencies

Transactions in foreign currencies are initially recorded in Ringgit Malaysia at rates of exchange ruling at the transaction dates. At each balance sheet date, foreign currency monetary items are translated into Ringgit Malaysia at exchange rates ruling at that date. Non-monetary items initially denominated in foreign currencies, which are carried at historical cost are translated using the historical rate as of the date of acquisition and non-monetary items which are carried at fair value are translated using the exchange rate that existed when the values were determined.

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### (m) Foreign Currencies (Cont'd)

All exchange rate differences are taken to the income statement.

The principal exchange rates for every unit of foreign currency ruling at balance sheet date are as follows:

|                       | 2004 | 2003 |
|-----------------------|------|------|
|                       | RM   | RM   |
|                       |      |      |
| United States Dollars | 3.80 | 3.80 |
| Singapore Dollars     | 2.20 | 2.16 |
| Euro Dollars          | 4.58 | 4.32 |

#### (n) **Impairment of Assets**

At each balance sheet date, the Group reviews the carrying amounts of its assets to determine whether there is any indication of impairment. If any such indication exists, impairment is measured by comparing the carrying values of the assets with their recoverable amounts. Recoverable amount is the higher of net selling price and value in use, which is measured by reference to discounted future cash flows.

An impairment loss is recognised as an expense in the income statement immediately, unless the asset is carried at revalued amount. Any impairment loss of a revalued asset is treated as a revaluation decrease to the extent of any unutilised previously recognised revaluation surplus for the same asset.

#### (o) **Financial Instruments**

Financial instruments are recognised in the balance sheet when the Group becomes a party to the contractual provisions of the instrument.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends and gains and losses relating to a financial instrument classified as a liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are recognised directly to equity. Financial instruments are offset when the Group has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset and settle the liability simultaneously.

## Other non-current investments

Non-current investments are stated at cost less impairment losses. On disposal of an investment, the difference between net disposal proceeds and its carrying amount is recognised in income statement.

#### (ii) Receivables

Receivables are carried at anticipated realisable values. Bad debts are written off when identified. An estimate is made for doubtful debts based on a review of all outstanding amounts as at the balance sheet date.

## (iii) Payables

Payables are stated at cost which is the fair value of the consideration to be paid in the future for goods and services received.

## (iv) Interest-bearing borrowings

Interest-bearing bank loans and overdrafts are recorded at the amount of proceeds received, net of transaction costs.

All borrowing costs are recognised as an expense in the income statement in the period in which they are incurred.

### **Equity instruments**

Ordinary shares are classified as equity. Dividends on ordinary shares are recognised in equity in the period in which they are declared or approved.

# 3. PROPERTY, PLANT AND EQUIPMENT

|  | Freehold<br>Land | Leasehold<br>Land | Buildings        | Plant and<br>Machinery | Motor<br>Vehicles | Other<br>Assets           | Total                      |
|--|------------------|-------------------|------------------|------------------------|-------------------|---------------------------|----------------------------|
| Group                                  | RM'000           | RM'000            | RM'000           | RM'000                 | RM'000            | RM'000                    | RM'000                     |
| Cost/Valuation                         |                  |                   |                  |                        |                   |                           |                            |
| At 1 August 2003<br>Additions          | 44,521           | 2,720             | 65,791<br>-      | 79,257<br>3,080        | 5,730<br>306      | 18,549<br>4,345           | 216,568<br>7,731           |
| Disposals Written off Reclassification | -                | -<br>-<br>-       | -                | (2)<br>(178)<br>(884)  | (494)<br>-<br>-   | (1,307)<br>(332)<br>884   | (1,803)<br>(510)           |
| Refund on incidental costs             | (1)              | -                 | -                | (21)                   | -                 | -                         | (22)                       |
| At 31 July 2004                        | 44,520           | 2,720             | 65,791           | 81,252                 | 5,542             | 22,139                    | 221,964                    |
| Representing:                          |                  |                   |                  |                        |                   |                           |                            |
| At cost<br>At valuation                | 26,002<br>18,518 | 2,720             | 39,159<br>26,632 | 81,252<br>-            | 5,542<br>-        | 22,139                    | 174,094<br>47,870          |
|  | 44,520           | 2,720             | 65,791           | 81,252                 | 5,542             | 22,139                    | 221,964                    |
| Accumulated Depreciation               |                  |                   |                  |                        |                   |                           |                            |
| At 1 August 2003<br>Charge for         | -                | -                 | 1,864            | 40,450                 | 3,759             | 13,014                    | 59,087                     |
| the year Disposals Written off         | -                | -                 | 1,310            | 7,551<br>(2)           | 644<br>(494)      | 3,857<br>(1,231)<br>(327) | 13,362<br>(1,727)<br>(327) |
| At 31 July 2004                        | -                | -                 | 3,174            | 47,999                 | 3,909             | 15,313                    | 70,395                     |
| Net Book Value                         |                  |                   |                  |                        |                   |                           |                            |
| At 31 July 2004                        |                  |                   |                  |                        |                   |                           |                            |
| At cost<br>At valuation                | 26,002<br>18,518 | 2,720             | 37,603<br>25,014 | 33,253                 | 1,633             | 6,826                     | 105,317<br>46,252          |
|  | 44,520           | 2,720             | 62,617           | 33,253                 | 1,633             | 6,826                     | 151,569                    |
| At 31 July 2003                        |                  |                   |                  |                        |                   |                           |                            |
| At cost<br>At valuation                | 26,003<br>18,518 | 2,720             | 38,381<br>25,546 | 38,807                 | 1,971             | 5,535<br>-                | 110,697<br>46,784          |
|  | 44,521           | 2,720             | 63,927           | 38,807                 | 1,971             | 5,535                     | 157,481                    |
| Depreciation charge for 2003           | -                | -                 | 1,310            | 5,683                  | 609               | 3,015                     | 10,617                     |
| Details at 1 August 2002               |                  |                   |                  |                        |                   |                           |                            |
| Cost<br>Accumulated                    | 13,418           | 4,713             | 14,080           | 78,947                 | 5,240             | 17,531                    | 133,929                    |
| depreciation                           | -                | -                 | (1,369)          | (34,772)               | (4,639)           | (13,014)                  | (53,794)                   |

#### 3. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

| Company                                       | Freehold<br>Land<br>RM'000 | Buildings<br>RM'000 | Total<br>RM'000 |
|---|----------------------------|---------------------|-----------------|
| Cost  |                            |                     |                 |
| At 1 August 2003<br>Refund on incidental cost | 26,002                     | 38,901<br>(1)       | 64,903<br>(1)   |
| At 31 July 2004                               | 26,002                     | 38,900              | 64,902          |
| Accumulated Depreciation                      |                            |                     |                 |
| At 1 August 2003<br>Charge for the year       | -                          | 778<br>778          | 778<br>778      |
| At 31 July 2004                               | -                          | 1,556               | 1,556           |
| Net Book Value                                |                            |                     |                 |
| At 31 July 2004                               | 26,002                     | 37,344              | 63,346          |
| At 31 July 2003                               | 26,002                     | 38,123              | 64,125          |
| Depreciation charge for 2003                  | -                          | 778                 | 778             |

Other assets comprise equipment for hire, office renovations, furniture and fittings, heavy equipment, office equipment, tools and equipment, carpet, computer software, electrical installation, forklift, dies and jigs, containers, signboard and air-conditioners.

Net book value of motor vehicles of the Group held under hire purchase arrangements as at balance sheet date amounted to RM384,000 (2003: RM1,593,000).

In the previous year, certain properties of the Group with carrying value of RM84,917,000 were pledged as securities for borrowings facilities obtained.

The freehold land, leasehold land and buildings were revalued in 2003 by the directors based on independent professional valuations carried out by Mr. Elvin Fernandez, FISM, of Messrs Khong & Jaafar Sdn Bhd, a registered valuer located at 57-1, Jalan Telawi Tiga, Bangsar Baru, 59100 Kuala Lumpur. The Cost and Investment Method of Valuation were used in arriving at the value of those properties.

At 31 July 2004, had the revalued properties been carried at cost less accumulated depreciation, the carrying amounts of these properties would have been as follows:

|                | GROUP  |        |
|----------------|--------|--------|
|                | 2004   | 2003   |
|                | RM'000 | RM'000 |
|                |        |        |
| Freehold land  | 13,418 | 13,418 |
| Leasehold land | 1,827  | 1,827  |
| Buildings      | 11,900 | 12,177 |
|                | 27,145 | 27,422 |

## INVESTMENTS IN SUBSIDIARIES

|                         | COMPANY |        |
|-------------------------|---------|--------|
|                         | 2004    | 2003   |
|                         | RM'000  | RM'000 |
|                         |         |        |
| Unquoted shares at cost | 81,570  | 75,474 |

During the financial year, the Company subscribed for 6,095,998 new ordinary shares of RM1 each in Alpine Pipe Manufacturing Sdn Bhd by way of capitalisation of debts due from the said subsidiary.

Details of subsidiaries are as follows:

| Name of Subsidiaries                          | Country of<br>Incorporation | Percentage<br>Interest Held (%) |      | Principal Activities   |
|---|-----------------------------|---------------------------------|------|--|
|   |                             | 2004                            | 2003 |  |
| Hiap Teck Hardware Sdn Bhd                    | Malaysia                    | 100                             | 100  | Importers and exporters and general dealer of steel products, hardware and building materials  |
| Tiek Hong Hardware<br>(B'worth) Sdn Bhd       | Malaysia                    | 100                             | 100  | General merchant and dealer in<br>metal hardware, building<br>equipment and materials  |
| Alpine Pipe<br>Manufacturing Sdn Bhd          | Malaysia                    | 100                             | 100  | Manufacturing and trading of steel and iron products   |
| Briliant Decade Transport<br>Agency Sdn Bhd   | Malaysia                    | 100                             | 100  | Provision of transportation service  |
| Huatraco Marketing Sdn Bhd                    | Malaysia                    | 100                             | 100  | Manufacturing, selling, dealing and renting of scaffolding equipment, slitting and forming process for pipes and range of steel products |
| Subsidiaries of Huatraco<br>Marketing Sdn Bhd |                             |                                 |      |  |
| H.T. Scaffolding<br>Manufacturing Sdn Bhd     | Malaysia                    | 100                             | 100  | Manufacturer and distributor of<br>multi-directional crab system<br>scaffolding, metal form and<br>framework accessories                 |
| Huatraco Industries<br>Sdn Bhd                | Malaysia                    | 100                             | 100  | Manufacturing, selling and dealing in scaffolding and range of steel products  |
| Subsidiaries of Hiap Teck<br>Hardware Sdn Bhd |                             |                                 |      |  |
| H.T. Property Sdn Bhd                         | Malaysia                    | 100                             | 100  | Investment properties  |
| H.T. Steel<br>Manufacturing Sdn Bhd           | Malaysia                    | 100                             | 100  | Manufacturing of steel bar and sections  |
| Hiap Teck Holdings Sdn Bhd                    | Malaysia                    | 100                             | 100  | Dormant  |

## 5. OTHER INVESTMENTS

|  | GROUP        |           | C      | COMPANY |  |
|--|--------------|-----------|--------|---------|--|
|  | 2004         | 2003      | 2004   | 2003    |  |
|  | RM'000       | RM'000    | RM'000 | RM'000  |  |
| At cost  |              |           |        |         |  |
| Quoted shares, outside Malaysia<br>Less: Impairment losses | 671<br>(531) | -         | -      | -       |  |
|  | 140          | -         | -      | -       |  |
| Unquoted shares, within Malaysia<br>Club memberships       | 22<br>310    | 22<br>310 | 35     | 35      |  |
|  | 472          | 332       | 35     | 35      |  |
| Market value of quoted shares                              | 144          | -         | -      | -       |  |

The movements in investment in quoted shares, outside Malaysia is as follows:

|  | 2004<br>RM'000 |
|--|----------------|
| Shares assigned from trade receivables (Note 8) Less: Disposal of other investment | 1,462<br>(791) |
| At 31 July<br>Less: Impairment losses  | 671<br>(531)   |
|  | 140            |

## GOODWILL ON CONSOLIDATION

|                           | GROUP  |        |
|---------------------------|--------|--------|
|                           | 2004   | 2003   |
|                           | RM'000 | RM'000 |
| At cost less amortisation |        |        |
| At 1 August               | 891    | 943    |
| Less: Amortisation        | (52)   | (52)   |
| At 31 July                | 839    | 891    |

## 7. INVENTORIES

|                   |         | GROUP   |
|-------------------|---------|---------|
|                   | 2004    | 2003    |
|                   | RM'000  | RM'000  |
| At cost           |         |         |
| Raw materials     | 87,156  | 50,374  |
| Work-in-progress  | 12,143  | 9,191   |
| Finished goods    | 60,723  | 47,319  |
| Merchandise goods | 36,910  | 39,411  |
|                   | 196,932 | 146,295 |

#### 8. TRADE RECEIVABLES

|  |                    | GROUP               |
|--|--------------------|---------------------|
|  | 2004               | 2003                |
|  | RM'000             | RM'000              |
| Trade receivables Less: Provision for doubtful debts | 149,364<br>(6,359) | 120,698<br>(10,440) |
|  | 143,005            | 110,258             |

The Group's normal trade credit term ranges from 14 days to 90 days (2003: 14 days to 90 days). Other credit terms are assessed and approved on a case-by-case basis.

The Group's has no significant concentration of credit risk that may arise from exposure to a single debtor or to groups of debtors.

The movements in provision for doubtful debts is as follows:

|  | GROUP              |              |
|--|--------------------|--------------|
|  | 2004               | 2003         |
|  | RM'000             | RM'000       |
| At 1 August Transfer from income statement:  | 10,440             | 4,015        |
| Provision for doubtful debts   | 64                 | 6,594        |
| Doubtful debts recovered, via: - Cash - Shares assignment, classified as other investment (Note 5) | (2,683)<br>(1,462) |              |
| Doubtful debts written back Doubtful debts written off   | (4,145)<br>-<br>-  | (75)<br>(94) |
| At 31 July   | 6,359              | 10,440       |

#### OTHER RECEIVABLES

|                       | GROUP     |        | COMPANY |        |
|-----------------------|-----------|--------|---------|--------|
|                       | 2004 2003 |        | 2004    | 2003   |
|                       | RM'000    | RM'000 | RM'000  | RM'000 |
|                       |           |        |         |        |
| Deposits              | 18,200    | 62     | 22      | 9      |
| Prepayments           | 1,210     | 1,147  | -       | -      |
| Sundry receivables    | 175       | 1,832  | -       | -      |
| Share issues expenses | -         | 1,338  | -       | 1,338  |
|                       |           |        |         |        |
|                       | 19,585    | 4,379  | 22      | 1,347  |

The Group has no significant concentration of credit risk that may arise from exposures to a single debtor or to groups of debtors.

Share issues expenses were written off against share premium arising from share issued during the financial year.

#### 10. DUE FROM/(TO) SUBSIDIARIES

The amounts due from/(to) the subsidiaries are unsecured, interest-free and have no fixed terms of repayment.

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## 11. CASH AND CASH EQUIVALENTS

|   | GROUP          |                    | COMPANY |        |
|---|----------------|--------------------|---------|--------|
|   | 2004           | 2003               | 2004    | 2003   |
|   | RM'000         | RM'000             | RM'000  | RM'000 |
| Cash on hand and at banks<br>Deposits with licensed banks | 9,108<br>2,469 | 24,079<br>3,531    | 1,384   | 23,027 |
| Cash and bank balances<br>Less: Bank overdrafts (Note 12) | 11,577<br>-    | 27,610<br>(11,992) | 1,384   | 23,027 |
| Cash and cash equivalents                                 | 11,577         | 15,618             | 1,384   | 23,027 |

The average effective interest rates of deposits at the balance sheet date were as follows:

|                              | GROUP |      |
|------------------------------|-------|------|
|                              | 2004  | 2003 |
|                              | %     | %    |
|                              |       |      |
| Deposits with licensed banks | 3.00  | 3.00 |
|                              |       |      |

The average maturities of deposits as at the end of the financial year were 30 days (2003: 19 days).

## 12. BORROWINGS

|                                  | GROUP   |          |
|----------------------------------|---------|----------|
|                                  | 2004    | 2003     |
|                                  | RM'000  | RM'000   |
| Short Term Borrowings            |         |          |
| Secured:                         |         |          |
| Bank overdrafts                  | -       | 8,991    |
| Revolving credit                 | -       | 3,000    |
| Bankers' acceptances             | -       | 94,760   |
| Trust receipts                   | -       | 13,390   |
| Term loans                       | -       | 5,825    |
| Hire purchase payables (Note 13) | 132     | 558      |
|                                  | 132     | 126,524  |
| Unsecured:                       |         |          |
| Bank overdrafts                  | _       | 3,001    |
| Bankers' acceptances             | 181,843 | 40,246   |
| Trust receipts                   | -       | 4,266    |
| On shore foreign currency loan   | 4,745   | -        |
| Total unsecured                  | 186,588 | 47,513   |
| Less: Bank overdrafts (Note 11)  | -       | (11,992) |
|                                  | 186,720 | 162,045  |
| Long Term Borrowings             |         |          |
| Secured:                         |         |          |
| Term loans                       | -       | 14,000   |
| Hire purchase payables (Note 13) | -       | 132      |
|                                  | -       | 14,132   |

# 12. BORROWINGS (CONT'D)

|   | GROUP   |         |
|---|---------|---------|
|   | 2004    | 2003    |
|   | RM'000  | RM'000  |
| Total Borrowings                                  |         |         |
| Bank overdrafts                                   | -       | 11,992  |
| Revolving credit                                  | -       | 3,000   |
| Bankers' acceptances                              | 181,843 | 135,006 |
| Trust receipts                                    | -       | 17,656  |
| On shore foreign currency loan                    | 4,745   | -       |
| Term loans  | -       | 19,825  |
| Hire purchase payables (Note 13)                  | 132     | 690     |
|   | 186,720 | 188,169 |
| Maturity of borrowings (excluding hire purchase): |         |         |
| Within one year                                   | 186,588 | 173,479 |
| More than 1 year and less than 2 years            | -       | 4,000   |
| More than 2 years and less than 5 years           | -       | 10,000  |
|   | 186,588 | 187,479 |

The range interest rates for the borrowings, excluding hire purchase were as follows:

|                                | GROUP        |              |
|--------------------------------|--------------|--------------|
|                                | 2004         | 2003         |
|                                | %            | %            |
|                                |              |              |
| Bank overdrafts                | 6.75 to 8.00 | 7.50 to 8.00 |
| Revolving credit               | 5.30 to 8.00 | 7.50 to 8.00 |
| Bankers' acceptances           | 3.48 to 5.32 | 3.76 to 5.05 |
| Trust receipts                 | 6.75 to 8.00 | 7.50 to 8.00 |
| Term loans                     | 8.00 to 8.90 | 7.50 to 8.90 |
| On shore foreign currency loan | 3.10 to 3.20 | -            |

#### 13. HIRE PURCHASE PAYABLES

|   | GROUP  |        |
|---|--------|--------|
|   | 2004   | 2003   |
|   | RM'000 | RM'000 |
| Minimum lease payments:                     |        |        |
| Within one year                             | 134    | 582    |
| More than 1 year and not later than 2 years | -      | 134    |
|   | 134    | 716    |
| Less: Future finance charges                | (2)    | (26)   |
|   | 132    | 690    |
| Present value of finance lease liabilities: |        |        |
| Within one year                             | 132    | 558    |
| More than 1 year and less than 2 years      | -      | 132    |
|   | 132    | 690    |

The hire purchase bore interest at a rate 3.80% (2003: 3.80% to 4.63%) per annum.

#### 14. TRADE PAYABLES

The normal trade credit terms granted to the Group range from 5 days to 90 days. (2003: 7 days to 90 days).

#### 15. OTHER PAYABLES

|                 | GROUP  |        | COMPANY |        |
|-----------------|--------|--------|---------|--------|
|                 | 2004   | 2003   | 2004    | 2003   |
|                 | RM'000 | RM'000 | RM'000  | RM'000 |
|                 |        |        |         |        |
| Sundry payables | 5,037  | 3,760  | -       | -      |
| Accruals        | 5,035  | 3,300  | 1,448   | 670    |
| Deposits        | 285    | 409    | -       | -      |
|                 | 10,357 | 7,469  | 1,448   | 670    |

#### 16. SHARE CAPITAL

| Number of Ordinary          |           |                       |         |         |
|-----------------------------|-----------|-----------------------|---------|---------|
|                             | Shares of | Shares of RM0.50 Each |         |         |
|                             | 2004      | 2003                  | 2004    | 2003    |
|                             | '000      | '000                  | RM'000  | RM'000  |
| Group/Company               |           |                       |         |         |
| Authorised:                 |           |                       |         |         |
| At 1 August/31 July         | 400,000   | 400,000               | 200,000 | 200,000 |
| Issued and fully paid:      |           |                       |         |         |
| At 1 August                 | 236,200   | 600                   | 118,100 | 300     |
| Issued during the year:     |           |                       |         |         |
| Issued for cash             | 91,200    | -                     | 45,600  | -       |
| Acquisition of subsidiaries | -         | 150,948               | -       | 75,474  |
| Properties acquired         | -         | 84,652                | -       | 42,326  |
| At 31 July                  | 327,400   | 236,200               | 163,700 | 118,100 |

The new ordinary shares rank pari passu in all respects with the then existing ordinary shares of the Company. The entire issued and paid-up share capital of the Company comprising 327,400,000 ordinary shares of RM0.50 each were admitted to the Official List of the Exchange on 2 September 2003. The shares were granted quotation on the Main Board of the Exchange on the same date.

#### 17. RESERVES

|                          | GROUP   |         | COMPANY |        |
|--------------------------|---------|---------|---------|--------|
|                          | 2004    | 2003    | 2004    | 2003   |
|                          | RM'000  | RM'000  | RM'000  | RM'000 |
|                          |         |         |         |        |
| Share premium            | 21,853  | 20,574  | 21,853  | 20,574 |
| Share application monies | -       | 22,990  | -       | 22,990 |
| Revaluation reserves     | 14,667  | 14,667  | -       | -      |
| Retained profits         | 84,686  | 49,233  | 1,183   | (461)  |
|                          | 121,206 | 107,464 | 23,036  | 43,103 |

#### **Revaluation reserves**

This reserves includes the cumulative net change, net of deferred tax effects, arising from the revaluation of freehold land, leasehold land and buildings.

#### **Retained profits**

The Company has sufficient tax credit under Section 108 of the Income Tax Act 1967 to frank the payment of dividends out of its entire retained profits as at 31 July 2004.

## 18. DEFERRED TAX

|  | GROUP   |         | C      | COMPANY |  |
|--|---------|---------|--------|---------|--|
|  | 2004    | 2003    | 2004   | 2003    |  |
|  | RM'000  | RM'000  | RM'000 | RM'000  |  |
| At 1 August  |         |         |        |         |  |
| - As previously stated                             | (6,161) | (4,813) | 19     | -       |  |
| - Prior year adjustment                            | (3,178) | (3,178) | -      | -       |  |
| - As restated                                      | (9,339) | (7,991) | 19     | _       |  |
| Recognised in income statement (Note 25)           | 2,086   | (456)   | 351    | 19      |  |
| Recognised in equity                               | -       | (892)   | -      | -       |  |
| At 31 July   | (7,253) | (9,339) | 370    | 19      |  |
| Presented after appropriate offsetting as follows: |         |         |        |         |  |
| Deferred tax assets Deferred tax liabilities       | 1,056   | 46      | 370    | 19      |  |
| Subject to income tax                              | (4,239) | (5,315) | _      | _       |  |
| Subject to capital gain tax                        | (4,070) | (4,070) | -      | -       |  |
|  | (8,309) | (9,385) | -      | -       |  |
| At 31 July   | (7,253) | (9,339) | 370    | 19      |  |

The components and movements of deferred tax liabilities and assets during the financial year prior to offsetting are as follows:

## **Deferred Tax Assets of the Group**

|  |                     | Unabsorbed<br>Reinvestment/ |                      |                |
|--|---------------------|-----------------------------|----------------------|----------------|
|  | Other<br>Investment | Other<br>Payables           | Capital<br>Allowance | Total          |
|  | RM'000              | RM'000                      | RM'000               | RM'000         |
| At 1 August 2002<br>Recognised in the income statement | -<br>-              | (98)<br>167                 | 1,141<br>(1,032)     | 1,043<br>(865) |
| At 31 July 2003<br>Recognised in the income statement  | -<br>149            | 69<br>760                   | 109<br>1,935         | 178<br>2,844   |
| At 31 July 2004  | 149                 | 829                         | 2,044                | 3,022          |

## **Deferred Tax Liabilities of the Group**

|  | Revaluation Reserve RM'000 | Property, Plant and Equipment RM'000 | Total<br>RM'000         |
|--|----------------------------|--------------------------------------|-------------------------|
| At 1 August 2002 Recognised in the income statement Recognised in equity | -<br>-<br>(892)            | (5,856)<br>409<br>-                  | (5,856)<br>409<br>(892) |
| At 31 July 2003  - As previously stated  - Prior year adjustment         | (892)<br>(3,178)           | (5,447)<br>-                         | (6,339)<br>(3,178)      |
| - As restated Recognised in the income statement                         | (4,070)                    | (5,447)<br>(758)                     | (9,517)<br>(758)        |
| At 31 July 2004  | (4,070)                    | (6,205)                              | (10,275)                |

# 18. DEFERRED TAX (CONT'D)

# **Deferred Tax Assets of the Company**

|                                    | Unabsorbed   |           | d      |  |
|------------------------------------|--------------|-----------|--------|--|
|                                    | <b>Other</b> | Capital   |        |  |
|                                    | Payables     | Allowance | Total  |  |
|                                    | RM'000       | RM'000    | RM'000 |  |
|                                    |              |           |        |  |
| At 1 August 2003                   | -            | _         | -      |  |
| Recognised in the income statement | 329          | 123       | 452    |  |
| At 31 July 2004                    | 329          | 123       | 452    |  |

# **Deferred Tax Liabilities of the Company**

|  | Plant and Equipment RM'000 |
|--|----------------------------|
| At 1 August 2002<br>Recognised in the income statement | -<br>19                    |
| At 31 July 2003 Recognised in the income statement     | 19<br>(101)                |
| At 31 July 2004  | (82)                       |

#### 19. REVENUE

|                              | GROUP   |         | C      | OMPANY |
|------------------------------|---------|---------|--------|--------|
|                              | 2004    | 2003    | 2004   | 2003   |
|                              | RM'000  | RM'000  | RM'000 | RM'000 |
|                              |         |         |        |        |
| Sale of goods                | 681,214 | 475,064 | -      | -      |
| Rental of scaffolding        | 4,076   | 2,867   | -      | -      |
| Transport charges            | 462     | 272     | -      | -      |
| Slitting and forming charges | 96      | -       | -      | -      |
| Dividend income              | -       | -       | 9,176  | -      |
| Rental of properties         | -       | -       | 4,710  | 785    |
| Management fee               | -       | -       | 2,460  | -      |
|                              | 685,848 | 478,203 | 16,346 | 785    |

## 20. COST OF SALES

|                            |         | GROUP   |
|----------------------------|---------|---------|
|                            | 2004    | 2003    |
|                            | RM'000  | RM'000  |
|                            |         |         |
| Cost of inventories sold   | 589,959 | 411,353 |
| Cost of equipment for hire | 3,290   | 2,683   |
| Cost of services rendered  | 2,106   | 1,891   |
|                            |         |         |
|                            | 595,355 | 415,927 |

## 21. PROFIT/(LOSS) FROM OPERATIONS

Profit/(loss) from operations is stated after charging/(crediting):

| Staff costs (Note 22)         20,364         12,896         3,985         -           Auditors' remuneration:         Staff costs (Note 22)         20,364         12,896         3,985         -           Statutory audits         - <td< th=""><th></th><th colspan="2">GROUP</th><th>C</th><th>OMPANY</th></td<>   |                                       | GROUP   |         | C      | OMPANY |
|--|---------------------------------------|---------|---------|--------|--------|
| Staff costs (Note 22)  |                                       | 2004    | 2003    | 2004   | 2003   |
| Auditors' remuneration: Statutory audits - current year 85 124 15 4 - prior year's (6) (2) Other services - current year 5 24 5 15 - prior year's 1 0 20 1 Prior year's 1 1 (2) 1 1 - Rent expense 71 4,154 Pepreciation of property, plant and equipment (Note 3) 13,362 10,617 778 778 Amortisation of goodwill 52 52 52 Provision for doubtful debts 64 6,594 Doubtful debts recovered (4,145) Doubtful debts recovered (4,145) Doubtful debts recovered (2) (21) Doubtful debts recovered (2) (21) Non-executive directors' remuneration (Note 23) 218 60 189 24 Loss on disposal of investment 537 Provision for impairment in value of investments 531 Frovision for impairment (1,200) (3,987) Rental income (180) (312) Net foreign exchange losses/(gains): Realised (910) (427) Realised (910) (427) Provision of leasehold land (354) Provision of leasehold land (354) Plant and equipment written off (70) Plant and equipment written off (70) Prixed deposits interest income written off (81 119   |                                       | RM'000  | RM'000  | RM'000 | RM'000 |
| Auditors' remuneration: Statutory audits - current year 85 124 15 4 - prior year's (6) (2) Other services - current year 5 24 5 15 - prior year's 1 0 20 1 Prior year's 1 1 (2) 1 1 - Rent expense 71 4,154 Pepreciation of property, plant and equipment (Note 3) 13,362 10,617 778 778 Amortisation of goodwill 52 52 52 Provision for doubtful debts 64 6,594 Doubtful debts recovered (4,145) Doubtful debts recovered (4,145) Doubtful debts recovered (2) (21) Doubtful debts recovered (2) (21) Non-executive directors' remuneration (Note 23) 218 60 189 24 Loss on disposal of investment 537 Provision for impairment in value of investments 531 Frovision for impairment (1,200) (3,987) Rental income (180) (312) Net foreign exchange losses/(gains): Realised (910) (427) Realised (910) (427) Provision of leasehold land (354) Provision of leasehold land (354) Plant and equipment written off (70) Plant and equipment written off (70) Prixed deposits interest income written off (81 119   | Staff costs (Note 22)                 | 20,364  | 12,896  | 3,985  | -      |
| - current year   | Auditors' remuneration:               |         |         |        |        |
| - prior year's Other services - current year - 5   | Statutory audits                      |         |         |        |        |
| Other services         - current year         5         24         5         15           - prior year's         1         (2)         1         -           Rent expense         71         4,154         -         -           Depreciation of property, plant and equipment (Note 3)         13,362         10,617         778         778           Amortisation of goodwill         52         52         -         -           Provision for doubtful debts         64         6,594         -         -           Doubtful debts recovered         (4,145)         -         -         -           Doubtful debts written back         -         (75)         -         -           Bad debts recovered         (2)         (21)         -         -           Bad debts recovered         (2)         (21)         -         -           Non-executive directors' remuneration (Note 23)         218         60         189         24           Loss on disposal of investment         537         -         -         -           Provision for impairment in value of investments         531         -         -         -           Gain on disposal of plant and equipment (1,200)         (3,987)         -   | - current year                        | 85      | 124     | 15     | 4      |
| - current year   | - prior year's                        | (6)     | (2)     | -      | -      |
| - prior year's Rent expense Pepreciation of property, plant and equipment (Note 3) Routisation of goodwill equipment (Note 3) Routisation of goodwill Sequipment (Note 3) Routisation of doubtful debts Sequipment (Note 3) Routisation of doubtful debts Sequipment (Note 3) Routisation of doubtful debts Sequipment (Note 23) Routisation of sequipment (Note 24) Routisation of sequipment (Note 25) Routisation of sequipment (Note 26) Routisation of sequipment (Note 27) R | Other services                        |         |         |        |        |
| Rent expense       71       4,154       -       -         Depreciation of property, plant and equipment (Note 3)       13,362       10,617       778       778         Amortisation of goodwill       52       52       -       -         Provision for doubtful debts       64       6,594       -       -         Doubtful debts recovered       (4,145)       -       -       -         Doubtful debts written back       -       (75)       -       -         Bad debts recovered       (2)       (21)       -       -         Bad debts recovered       (2)       (21)       -       -         Non-executive directors' remuneration       (Note 23)       218       60       189       24         Loss on disposal of investment       537       -       -       -         Provision for impairment in value of investments       531       -       -       -         1 sign on disposal of plant and equipment       (1,200)       (3,987)       -       -         Rental income       (180)       (312)       -       -         Net foreign exchange losses/(gains):       -       -       -         Realised       (910)       (427)       -  | - current year                        | 5       | 24      | 5      | 15     |
| Depreciation of property, plant and equipment (Note 3)   | - prior year's                        | 1       | (2)     | 1      | -      |
| equipment (Note 3)         13,362         10,617         778         778           Amortisation of goodwill         52         52         -         -           Provision for doubtful debts         64         6,594         -         -           Doubtful debts recovered         (4,145)         -         -         -           Doubtful debts written back         -         (75)         -         -           Bad debts recovered         (2)         (21)         -         -         -           Non-executive directors' remuneration         (80         189         24         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -   | Rent expense                          | 71      | 4,154   | -      | -      |
| Amortisation of goodwill         52         52         -         -           Provision for doubtful debts         64         6,594         -         -           Doubtful debts recovered         (4,145)         -         -         -           Doubtful debts written back         -         (75)         -         -           Bad debts recovered         (2)         (21)         -         -           Non-executive directors' remuneration         (80)         189         24           Loss on disposal of investment         537         -         -         -           Provision for impairment         (1,200)         (3,987)         -         -         -           Gain on disposal of plant and equipment         (1,200)         (3,987)         -         -         -           <   | Depreciation of property, plant and   |         |         |        |        |
| Provision for doubtful debts         64         6,594         -         -           Doubtful debts recovered         (4,145)         -         -         -           Doubtful debts written back         -         (75)         -         -           Bad debts recovered         (2)         (21)         -         -           Non-executive directors' remuneration (Note 23)         218         60         189         24           Loss on disposal of investment         537         -         -         -           Provision for impairment in value of investments         531         -         -         -           Gain on disposal of plant and equipment         (1,200)         (3,987)         -         -           Gain on disposal of plant and equipment         (180)         (312)         -         -           Rental income         (180)         (312)         -         -           Realised         (910)         (427)         -         -           Unrealised         1         (110)         -         -           Revaluation deficit on revaluation of leasehold land         -         (354)         -         -           Plant and equipment written off         183         -         -  |                                       | 13,362  | 10,617  | 778    | 778    |
| Doubtful debts recovered         (4,145)         - <td< td=""><td>Amortisation of goodwill</td><td>52</td><td>52</td><td>-</td><td>-</td></td<>  | Amortisation of goodwill              | 52      | 52      | -      | -      |
| Doubtful debts written back         -         (75)         -           Bad debts recovered         (2)         (21)         -           Non-executive directors' remuneration         (Note 23)         218         60         189         24           Loss on disposal of investment         537         -         -         -         -           Provision for impairment in value of investments         531         -         -         -         -           Gain on disposal of plant and equipment         (1,200)         (3,987)         -         -         -           Rental income         (180)         (312)         -         -         -           Net foreign exchange losses/(gains):         (910)         (427)         -         -           Realised         (910)         (427)         -         -           Unrealised         1         (110)         -         -           Revaluation deficit on revaluation of leasehold land         -         (354)         -         -           Plant and equipment written off         183         -         -         -           Other payable written off         (70)         -         -         -           Fixed deposits interest income <td< td=""><td>Provision for doubtful debts</td><td>64</td><td>6,594</td><td>-</td><td>-</td></td<>  | Provision for doubtful debts          | 64      | 6,594   | -      | -      |
| Bad debts recovered       (2)       (21)       -       -         Non-executive directors' remuneration (Note 23)       218       60       189       24         Loss on disposal of investment       537       -       -       -         Provision for impairment in value of investments       531       -       -       -         Gain on disposal of plant and equipment       (1,200)       (3,987)       -       -         Rental income       (180)       (312)       -       -         Net foreign exchange losses/(gains):       (910)       (427)       -       -         Realised       (910)       (427)       -       -         Unrealised       1       (110)       -       -         Revaluation deficit on revaluation of leasehold land       -       (354)       -       -         Plant and equipment written off       183       -       -       -         Other payable written off       (70)       -       -       -         Fixed deposits interest income       (310)       (199)       (164)       (41)         Net overdue interest income written off       81       119       -       -   | Doubtful debts recovered              | (4,145) | -       | -      | -      |
| Non-executive directors' remuneration (Note 23)  Loss on disposal of investment  Frovision for impairment in value of investments  Gain on disposal of plant and equipment  Rental income  Net foreign exchange losses/(gains):  Realised  Unrealised  (910)  (427)  Revaluation deficit on revaluation of leasehold land  Flant and equipment written off  (70)  Fixed deposits interest income written off  (130)  218  60  189  24  24  25  26  27  27  28  28  29  21  21  21  21  22  23  24  25  25  26  27  28  29  20  20  21  21  21  22  23  24  25  25  26  27  28  29  20  20  21  21  21  22  23  24  25  26  27  28  29  20  20  21  21  22  23  24  25  26  27  28  29  20  20  21  21  21  22  23  24  25  26  26  27  28  28  29  29  20  20  20  20  20  20  20  20  | Doubtful debts written back           | -       | (75)    | -      | -      |
| (Note 23)       218       60       189       24         Loss on disposal of investment       537       -       -       -         Provision for impairment in value of investments       531       -       -       -         Gain on disposal of plant and equipment       (1,200)       (3,987)       -       -         Rental income       (180)       (312)       -       -         Net foreign exchange losses/(gains):       (910)       (427)       -       -         Realised       (910)       (427)       -       -         Unrealised       1       (110)       -       -         Revaluation deficit on revaluation of leasehold land       -       (354)       -       -         Plant and equipment written off       183       -       -       -         Other payable written off       (70)       -       -       -         Fixed deposits interest income       (310)       (199)       (164)       (41)         Net overdue interest income written off       81       119       -       -  | Bad debts recovered                   | (2)     | (21)    | -      | -      |
| Loss on disposal of investment Provision for impairment in value of investments Sal Gain on disposal of plant and equipment (1,200) (3,987) - Rental income (180) (312) - Net foreign exchange losses/(gains): Realised (910) (427) - Unrealised 1 (110) - Revaluation deficit on revaluation of leasehold land - (354) - Plant and equipment written off 183 - Other payable written off (70) - Fixed deposits interest income (310) (199) (164) (41) Net overdue interest income written off 81 119 -  | Non-executive directors' remuneration |         |         |        |        |
| Provision for impairment in value of investments  Gain on disposal of plant and equipment (1,200) (3,987) Rental income (180) (312) Rental income (180) (312) Realised (910) (427) Unrealised 1 (110) Revaluation deficit on revaluation of leasehold land - (354) Plant and equipment written off 183 Other payable written off (70) Fixed deposits interest income (310) (199) (164) Net overdue interest income written off 81 119  | (Note 23)                             | 218     | 60      | 189    | 24     |
| in value of investments  Gain on disposal of plant and equipment (1,200) (3,987)  Rental income (180) (312)  Net foreign exchange losses/(gains):  Realised (910) (427)  Unrealised 1 (110)  Revaluation deficit on revaluation of leasehold land - (354) - Plant and equipment written off 183 Other payable written off (70) Fixed deposits interest income (310) (199) (164) (41)  Net overdue interest income written off 81 119 -   | Loss on disposal of investment        | 537     | -       | -      | -      |
| Gain on disposal of plant and equipment       (1,200)       (3,987)       -       -         Rental income       (180)       (312)       -       -         Net foreign exchange losses/(gains):       (910)       (427)       -       -         Realised       (910)       (427)       -       -         Unrealised       1       (110)       -       -         Revaluation deficit on revaluation       -       (354)       -       -         of leasehold land       -       (354)       -       -         Plant and equipment written off       183       -       -       -         Other payable written off       (70)       -       -       -         Fixed deposits interest income       (310)       (199)       (164)       (41)         Net overdue interest income written off       81       119       -       -  | Provision for impairment              |         |         |        |        |
| Rental income       (180)       (312)       -       -         Net foreign exchange losses/(gains):       (910)       (427)       -       -         Realised       (910)       (427)       -       -         Unrealised       1       (110)       -       -         Revaluation deficit on revaluation of leasehold land       -       (354)       -       -         Plant and equipment written off       183       -       -       -         Other payable written off       (70)       -       -       -         Fixed deposits interest income       (310)       (199)       (164)       (41)         Net overdue interest income written off       81       119       -       -  | in value of investments               | 531     | -       | -      | -      |
| Net foreign exchange losses/(gains):  Realised (910) (427) -  Unrealised 1 (110) -  Revaluation deficit on revaluation of leasehold land - (354) -  Plant and equipment written off 183  Other payable written off (70)  Fixed deposits interest income (310) (199) (164) (41)  Net overdue interest income written off 81 119 -   |                                       | (1,200) | (3,987) | -      | -      |
| Realised       (910)       (427)       -       -         Unrealised       1       (110)       -       -         Revaluation deficit on revaluation       -       (354)       -       -         of leasehold land       -       (354)       -       -         Plant and equipment written off       183       -       -       -         Other payable written off       (70)       -       -       -         Fixed deposits interest income       (310)       (199)       (164)       (41)         Net overdue interest income written off       81       119       -       -   | Rental income                         | (180)   | (312)   | -      | -      |
| Unrealised 1 (110)  Revaluation deficit on revaluation of leasehold land - (354)  Plant and equipment written off 183  Other payable written off (70)  Fixed deposits interest income (310) (199) (164) (41)  Net overdue interest income written off 81 119 -   | Net foreign exchange losses/(gains):  |         |         |        |        |
| Revaluation deficit on revaluation of leasehold land - (354) - Plant and equipment written off 183 Other payable written off (70) Fixed deposits interest income (310) (199) (164) (41) Net overdue interest income written off 81 119 -   | Realised                              | (910)   | (427)   | -      | -      |
| of leasehold land - (354) Plant and equipment written off 183 Other payable written off (70) Fixed deposits interest income (310) (199) (164) (41) Net overdue interest income written off 81 119 -  | Unrealised                            | 1       | (110)   | -      | -      |
| Plant and equipment written off 183 Other payable written off (70)   | Revaluation deficit on revaluation    |         |         |        |        |
| Other payable written off (70) Fixed deposits interest income (310) (199) (164) (41)  Net overdue interest income written off 81 119   | of leasehold land                     | -       | (354)   | -      | -      |
| Fixed deposits interest income (310) (199) (164) (41)  Net overdue interest income written off 81 119 -  |                                       | 183     | -       | -      | -      |
| Net overdue interest income written off 81 119 -   | Other payable written off             | (70)    | -       | -      | -      |
|  |                                       | (310)   | (199)   | (164)  | (41)   |
| Bad debts written off 148  |                                       | 81      | 119     | -      | -      |
|  | Bad debts written off                 | 148     | -       | -      | -      |

#### 22. STAFF COSTS

|                              |        | GROUP  | C      | OMPANY |
|------------------------------|--------|--------|--------|--------|
|                              | 2004   | 2003   | 2004   | 2003   |
|                              | RM'000 | RM'000 | RM'000 | RM'000 |
|                              |        |        |        |        |
| Wages and salaries           | 13,664 | 10,709 | 1,256  | -      |
| Bonus                        | 4,149  | 340    | 1,700  | -      |
| Social security costs        | 124    | 111    | 1      | -      |
| Pension costs                |        |        |        |        |
| - defined contribution plans | 1,601  | 1,033  | 229    | -      |
| Other staff related expenses | 826    | 703    | 799    | -      |
|                              |        |        |        |        |
|                              | 20,364 | 12,896 | 3,985  | -      |

Included in staff costs of the Group and of the Company are executive directors' remuneration amounting to RM5,331,000 (2003: RM1,620,000) and RM3,985,000 (2003: RM Nil) respectively as further disclosed in Note 23.

## 23. DIRECTORS' REMUNERATION

|   | GROUP      |           | COMPANY |        |
|---|------------|-----------|---------|--------|
|   | 2004       | 2003      | 2004    | 2003   |
| Directors of the Company  | RM'000     | RM'000    | RM'000  | RM'000 |
| birectors of the company  |            |           |         |        |
| Executive:  |            |           |         |        |
| Salaries and other emoluments                                       | 1,464      | 701<br>89 | 1,256   | -      |
| Bonus Social security costs   | 1,695<br>1 | 1         | 1,700   | -      |
| Pension costs   | ·          | ·         | ·       |        |
| - defined contribution plans  | 242        | 65        | 229     | -      |
| Annual leave compensation Benefits-in-kind                          | 799<br>51  | 45        | 799     | -      |
| Delicitis-ii i-kii iu   | 51         | 45        | -       | _      |
|   | 4,252      | 901       | 3,985   | -      |
| Non-Executive:  | 400        |           | 400     |        |
| Fees  | 189        | 60        | 189     | 24     |
|   | 4,441      | 961       | 4,174   | 24     |
| Directors of Subsidiaries   |            |           |         |        |
| Executive:  |            |           |         |        |
| Salaries and other emoluments                                       | 716        | 488       | -       | -      |
| Fees<br>Bonus   | 287        | 7<br>175  | -       | -      |
| Social security costs   | 207        | 2         | _       | _      |
| Pension cost  |            |           |         |        |
| - defined contribution plan Annual leave compensation               | 117        | 92        | -       | -      |
| Benefits-in-kind  | 8<br>49    | 40        | -       | -      |
|   | 1,179      | 804       | _       | _      |
|   | 1,177      | 004       |         |        |
| Non-Executive:<br>Fees  | 29         | -         | -       | -      |
|   | 1,208      | 804       | -       |        |
| Total   | 5,649      | 1,765     | 4,174   | 24     |
| Analysis excluding benefits-in-kind:                                |            |           |         |        |
| Total executive directors' remuneration                             | F 001      | 1 (00     | 0.00=   |        |
| excluding benefits-in-kind (Note 22) Total non-executive directors' | 5,331      | 1,620     | 3,985   | -      |
| remuneration (Note 21)  | 218        | 60        | 189     | 24     |
| Total directors' remuneration                                       |            |           |         |        |
| excluding benefits-in-kind  | 5,549      | 1,680     | 4,174   | 24     |

The number of directors of the Company whose total remuneration during the financial year fell within the following bands is analysed below:

| Santa is analysed selevi.                     | Number of Directors |      |
|---|---------------------|------|
|   | 2004                | 2003 |
| Executive directors:                          |                     |      |
| RM100,001 - RM150,000                         | -                   | 3    |
| RM200,001 - RM250,000                         | 3                   | -    |
| RM300,001 - RM350,000                         | -                   | 1    |
| RM3,450,001 - RM3,500,000                     | 1                   | -    |
| Non-Executive directors:<br>RM Nil - RM50,000 | 7                   | 4    |

## 24. FINANCE COSTS

|                                    | GROUP  |        |
|------------------------------------|--------|--------|
|                                    | 2004   | 2003   |
|                                    | RM'000 | RM'000 |
| Interest expense on:               |        |        |
| Hire purchase                      | 23     | 58     |
| Bankers' acceptances               | 6,754  | 7,211  |
| Trust receipts                     | 84     | 2,108  |
| Term loan                          | 160    | 1,152  |
| Overdraft                          | 221    | 855    |
| Onshore foreign currency loan      | 30     | -      |
| Revolving credit                   | 31     | 264    |
| Finance and administration charges | 411    | 587    |
|                                    | 7,714  | 12,235 |

#### 25. TAXATION

|   |         | GROUP  | C      | OMPANY |
|---|---------|--------|--------|--------|
|   | 2004    | 2003   | 2004   | 2003   |
|   | RM'000  | RM'000 | RM'000 | RM'000 |
| Income tax:   |         |        |        |        |
| Malaysian income tax  | 18,242  | 8,407  | 3,588  | 11     |
| Under/(over)provided in prior years                           | 126     | (197)  | 79     | -      |
|   | 18,368  | 8,210  | 3,667  | 11     |
| Deferred tax (Note 18):                                       |         |        |        |        |
| Relating to origination and reversal of temporary differences | (1,905) | (703)  | (411)  | (19)   |
| (Over)/underprovided in prior years                           | (1,903) | 1,159  | 60     | (19)   |
| (Over)/underprovided in prior years                           | (101)   | 1,137  | 00     |        |
|   | (2,086) | 456    | (351)  | (19)   |
|   | 16,282  | 8,666  | 3,316  | (8)    |

Domestic income tax is calculated at the Malaysian statutory tax rate of 28% (2003: 28%) of the estimated assessable profit for the year.

A reconciliation of income tax expense applicable to profit/(loss) before taxation at the statutory income tax rate to income tax expense at the effective income tax rate of the Group and of the Company is as follows:

|   | 2004   | 2003         |
|---|--------|--------------|
| Group   | RM'000 | RM'000       |
| Profit before taxation  | 57,628 | 29,288       |
| Taxation at Malaysian statutory tax rate of 28% (2003: 28%)   | 16,136 | 8,201        |
| Effect of different tax rate for small and medium scale companies  Effect of double deduction expenses                              | (141)  | (42)<br>(52) |
| Effect of income not subject to tax   | (25)   | (100)        |
| Effect of expenses not deductible for tax purposes  | 578    | 894          |
| Effect of utilisation of reinvestment allowance   | (145)  | (1,224)      |
| (Over)/underprovision of deferred tax in prior years: Company and subsidiaries Under/(over)provision of tax expense in prior years: | (181)  | 1,159        |
| Company and subsidiaries  | 126    | (197)        |
| Tax on dividend out of pre-acquisition profit   | -      | 27           |
| Tax expense for the year  | 16,282 | 8,666        |

#### 25. TAXATION (CONT'D)

| TAXATION (CONT D)   | 2004                     | 2003           |
|---|--------------------------|----------------|
| Company   | RM'000                   | RM'000         |
| Profit/(loss) before taxation   | 10,853                   | (54)           |
| Taxation at Malaysian statutory tax rate of 28% (2003: 28%) Effect of expenses not deductible for tax purposes Underprovision of deferred tax in prior years Underprovision of tax expense in prior years | 3,039<br>138<br>60<br>79 | (15)<br>7<br>- |
| Tax expense for the year  | 3,316                    | (8)            |

#### 26. EARNINGS PER SHARE

#### Basic

Basic earnings per share is calculated by dividing the net profit for the year by the weighted average number of ordinary shares in issue during the financial year:

|   | 2004              | 2003             |
|---|-------------------|------------------|
| Net profit for the year (RM'000) Weighted average number of ordinary shares in issue ('000) | 41,346<br>319,800 | 20,622<br>65,025 |
| Basic earnings per share (sen)  | 12.93             | 31.71            |

#### 27. DIVIDENDS

| Net Dividends      |        |                |  |
|--------------------|--------|----------------|--|
| per Ordinary Share | Amount |                |  |
| 2004 2003          | 2003   | 2004           |  |
| Sen Sen            | RM'000 | RM'000         |  |
|                    |        |                | Final  |
|                    |        |                | 5% less 28% taxation, in respect   |
| - 1.80             | 918    | -              | of the year ended 31 July 2002   |
|                    |        |                | 3% less 28% taxation, in respect   |
| 1.08               | -      | 3,536          | of the year ended 31 July 2003 (Note)  |
|                    |        |                |  |
|                    |        |                | Interim  |
|                    |        |                | 2% less 28% taxation, in respect   |
| 0.72               | -      | 2,357          | of the year ended 31 July 2004   |
|                    |        |                |  |
| 1.80 1.80          | 918    | 5,893          |  |
| 1.08               | 918    | 3,536<br>2,357 | 5% less 28% taxation, in respect of the year ended 31 July 2002 3% less 28% taxation, in respect of the year ended 31 July 2003 (Note)  Interim 2% less 28% taxation, in respect |

#### Note:-

The additional dividends of RM 985,000 paid during the financial year is in respect of new ordinary shares issued subsequent to previous financial year but before book closure for dividend entitlement.

At the forthcoming Annual General Meeting, a final 3% tax-exempt dividend in respect of the current financial year amounting to RM4,911,000 will be proposed for shareholders' approval. The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for in equity as an appropriation of retained profits in the financial year ending 31 July 2005.

#### 28. PRIOR YEAR ADJUSTMENT

In the previous financial year, the Group had incorrectly accounted for the deferred tax effects on the fair value adjustment arising from the revaluation of buildings. The correction of this fundamental error has been accounted for retrospectively.

The effects of the correction are as follows:

|  | GROUP     |
|--|-----------|
|  | 2004      |
|  | RM'000    |
| Effect on revaluation reserve          |           |
|  |           |
| At 1 August 2003, as previously stated | 17,845    |
| Correction of fundamental error        | (3,178)   |
| At 1 August 2002, as restated          | 11 447    |
| At 1 August 2003, as restated          | 14,667    |
| Effect on deferred tax liabilities     |           |
| At 1 August 2003, as previously stated | 6,207     |
| Correction of fundamental error        | 3.178     |
|  | 3,170     |
| At 1 August 2003, as restated          | 9,385     |
|  | , , , , , |

Comparatives amounts as at 31 July 2003 have been restated as disclosed in Note 35 to the financial statements.

#### 29. CONTINGENT LIABILITIES

|  | C       | OMPANY |
|--|---------|--------|
|  | 2004    | 2003   |
|  | RM'000  | RM'000 |
| Guarantees provided to secure banking facilities granted to subsidiaries | 187,000 | 80,000 |

## 30. SIGNIFICANT RELATED PARTY TRANSACTIONS

|   | 2004                       | 2003               |
|---|----------------------------|--------------------|
| Group   | RM'000                     | RM'000             |
| Sales of steel products to companies in which certain directors of the Company have significant interests:                              |                            |                    |
| Hiap Wing Marketing Sdn Bhd<br>Hiap Wing Building Materials Sdn Bhd<br>Power Concord Sdn Bhd<br>Allied Engineering Construction Sdn Bhd | 334<br>764<br>1,142<br>304 | 2,005<br>60<br>873 |
| Purchases of steel products from companies in which certain directors of the Company have significant interests:                        |                            |                    |
| Hiap Wing Marketing Sdn Bhd<br>Hiap Wing Building Materials Sdn Bhd   | 116<br>14                  | 270<br>12          |
| Rent paid to companies in which certain directors of the Company have significant interests:  |                            |                    |
| K.H.L. Sdn Bhd<br>United Coconut Fibre Products Sdn Bhd   | -                          | 2,655<br>1,300     |

#### 30. SIGNIFICANT RELATED PARTY TRANSACTIONS (CONT'D)

| SIGNATORIAL REPUBLICATION (SOUT B)  | 2004   | 2003   |
|---|--------|--------|
| Group (Cont'd)  | RM'000 | RM'000 |
| Rental income received from companies in which certain directors of the Company have significant interests: |        |        |
| Power Concord Sdn Bhd   | 180    | 180    |
| Legal fee paid to companies in which certain directors of the Company have significant interests:           |        |        |
| S.B. Cheah & Associates   | 10     | 157    |
| Company   |        |        |
| Legal fee paid to companies in which certain directors of the Company have significant interests:           |        |        |
| S.B. Cheah & Associates   | -      | 134    |

The directors are of the opinion that all the transactions above have been entered into in the normal course of business and have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties. The relationships of the related parties are disclosed below:

- Mr Kua Hock Lai is a director and substantial shareholder of K.H.L. Sdn Bhd and United Coconut Fibre Products Sdn Bhd.
- Tan Sri Dato' Alwi bin Jantan is a director and shareholder of United Overseas Australia Ltd which owns Allied Engineering Construction Sdn Bhd.
- Mr Kua Lai Shon @ Kuah Ah Kok is a director and substantial shareholder of K.A.K. Sdn Bhd, which is a substantial shareholder of Hiap Wing Marketing Sdn Bhd and Hiap Wing Building Materials Sdn Bhd. He is an elder brother of Mr Kua Hock Lai.
- Power Concord Sdn Bhd is a company in which Mr Kua Hock Lai's children have substantial financial interests.
- Messrs S.B. Cheah & Associates is a firm in which a director of the Company, Mr Cheah Shu Boon is a partner.

#### 31. FINANCIAL INSTRUMENTS

#### (a) Financial Risk Management Objectives and Policies

The Group's financial risk management policy seeks to ensure that adequate financial resources are available for the development of the Group's businesses whilst managing its interest rate, foreign exchange, liquidity and credit risks. It is the Group's policy not to engage in speculative transactions.

#### (b) Interest Rate Risk

The Group's primary interest rate risk relates to interest-bearing debt. The Group manages its interest rate exposure by securing borrowing facilities at attractive rates. The investment in financial assets are mainly short term in nature and they are not held for a speculative purposes.

## (c) Liquidity Risk

The Group actively manages its operating cash flows and the availability of funding so as to ensure that all repayment and funding needs are met. As part of its overall prudent liquidity management, the Group maintains sufficient levels of cash to meet its working capital requirements.

#### 31. FINANCIAL INSTRUMENTS (CONT'D)

#### (d) Credit Risk

Credit risks, or the risk of counterparties defaulting, is controlled by the application of credit approvals, limits and monitoring procedures. Credit risks are minimised and monitored via strictly limiting the Group's associations to business partners with high creditworthiness.

#### (e) Foreign Exchange Risk

The Group is mainly exposed to United States Dollars and Singapore Dollars. Foreign currency denominated assets and liabilities together with expected cash flows from highly probable purchases and sales give rise to foreign exchange exposures.

Foreign exchange exposures in transactional currencies are kept to an acceptable level.

The net unhedged financial assets and financial liabilities of the Group that are not denominated in their functional currencies are as follows:

|                           | US      | Singapore | Euro    |        |  |
|---------------------------|---------|-----------|---------|--------|--|
|                           | Dollars | Dollars   | Dollars | Total  |  |
|                           | RM'000  | RM'000    | RM'000  | RM'000 |  |
| Functional Currency       |         |           |         |        |  |
| At 31 July 2004:          |         |           |         |        |  |
| Trade receivables         | 11,320  | 17,814    | -       | 29,134 |  |
| Cash and cash equivalents | -       | 824       | -       | 824    |  |
|                           | 11,320  | 18,638    | -       | 29,958 |  |
| At 31 July 2003:          |         |           |         |        |  |
| Trade receivables         | 7,952   | 13,716    | -       | 21,668 |  |
| Cash and cash equivalents | -       | 97        | -       | 97     |  |
| Trade payables            | (360)   | (44)      | (49)    | (453)  |  |
|                           | 7,592   | 13,769    | (49)    | 21,312 |  |

#### (f) Fair Value

It is not practicable to determine the fair value of amounts due from/(to) subsidiaries due to principally lack of fixed repayment terms entered into by the parties involved and without incurring excessive costs.

The fair value of all other financial assets and financial liabilities approximate their carrying value due to the relatively short term nature of these financial instruments.

#### 32. CAPITAL COMMITMENT

|   |        | GROUP  |
|---|--------|--------|
|   | 2004   | 2003   |
|   | RM'000 | RM'000 |
| Capital expenditure:                            |        |        |
| Approved and contracted for plant and equipment | 36,000 | -      |

#### 33. SIGNIFICANT EVENTS

In conjunction with the listing of the Company's shares on the Main Board of Bursa Malaysia Securities Berhad (the "Exchange"), the Company increased its issued and paid-up ordinary share capital from RM118,100,000 to RM163,700,000 by way of the issuance of:

- 10,000,000 ordinary shares of RM0.50 each through a public issue at an issue price of RM0.55 per ordinary share;
- 66,400,000 ordinary shares of RM0.50 each through a private placement at an issue price of RM0.55 per ordinary share; and
- (iii) 14,800,000 ordinary shares of RM0.50 each through a restricted issue at an issue price of RM0.55 per ordinary share.

The share premium arising of RM4,560,000 has been credited to the share premium account.

The new ordinary shares rank pari passu in all respects with the then existing ordinary shares of the Company. The entire issued and paid-up share capital of the Company comprising 327,400,000 ordinary shares of RM0.50 each were admitted to the official List of the Exchange on 2 September 2003. The shares were granted quotation on the Main Board of the Exchange on the same date.

#### 34. SEGMENTAL INFORMATION

#### **Business Segments**

The Group is organised on a worldwide basis into four major business segments:

- Trading Importers, exporters and general dealers in steel products, hardware and building materials; (i)
- Manufacturing Manufacturers and distributors of steel pipes, hollow sections, scaffolding equipments (ii) and accessories and other steel products;
- Property and investment Investment in and renting out property and investment holding; and
- Transportation Provision of transportation of goods by lorries.

#### **Geographical Segments** (b)

No segmental information is provided on a geographical basis as the activities of the Group are carried out pre dominantly in Malaysia.

# 34. SEGMENTAL INFORMATION (CONT'D)

| 31 July 2004  | Trading<br>RM'000 | Manu-<br>facturing<br>RM'000 | Property and investment RM'000 | Trans-<br>portation<br>RM'000 | Others<br>RM'000 | Elimi-<br>nation<br>RM'000 | Consolidated<br>RM'000 |
|---|-------------------|------------------------------|--------------------------------|-------------------------------|------------------|----------------------------|------------------------|
| Business segment  |                   |                              |                                |                               |                  |                            |                        |
| Revenue from<br>external customers<br>Inter-segment revenue | 293,026<br>33,974 | 392,360<br>67,429            | -<br>17,546                    | 462<br>2,421                  | -<br>-           | (121,370)                  | 685,848                |
| Total revenue   | 327,000           | 459,789                      | 17,546                         | 2,883                         | -                | (121,370)                  | 685,848                |
| Segment results   |                   |                              |                                |                               |                  |                            |                        |
| Operating profit  | 21,807            | 40,852                       | 2,116                          | 484                           | 83               | -                          | 65,342                 |
| Finance costs   |                   |                              |                                |                               |                  |                            | (7,714)                |
| Profit before taxation<br>Taxation                          |                   |                              |                                |                               |                  |                            | 57,628<br>(16,282)     |
| Net profit for the year                                     |                   |                              |                                |                               |                  |                            | 41,346                 |
| Segment assets<br>Unallocated assets                        | 98,550            | 314,899                      | 110,005                        | 525                           | -                | -                          | 523,979<br>2,004       |
| Total assets  |                   |                              |                                |                               |                  |                            | 525,983                |
| Segment liabilities<br>Unallocated liabilities              | 14,379            | 23,150                       | 1,467                          | 275                           | -                | -                          | 39,271<br>201,806      |
| Total liabilities   |                   |                              |                                |                               |                  |                            | 241,077                |
| Capital expenditure Depreciation Non-cash expenses          | 422<br>372        | 7,309<br>11,544              | 1,318                          | 128                           | -                | -                          | 7,731<br>13,362        |
| other than depreciation                                     | 595               | 330                          | -                              | 3                             | -                | -                          | 928                    |
| 31 July 2003<br>Business segment                            |                   |                              |                                |                               |                  |                            |                        |
| Revenue from external customers Inter-segment revenue       | 179,580<br>58,363 | 298,351<br>41,890            | -<br>1,985                     | 272<br>2,327                  | -                | (104,565)                  | 478,203                |
| Total revenue   | 237,943           | 340,241                      | 1,985                          | 2,599                         | -                | (104,565)                  | 478,203                |
| Segment results   |                   |                              |                                |                               |                  |                            |                        |
| Operating profit/(loss)                                     | 11,278            | 30,489                       | (8)                            | 497                           | (733)            | -                          | 41,523                 |
| Finance cost  |                   |                              |                                |                               |                  |                            | (12,235)               |
| Profit before taxation<br>Taxation                          |                   |                              |                                |                               |                  |                            | 29,288<br>(8,666)      |
| Net profit for the year                                     |                   |                              |                                |                               |                  |                            | 20,622                 |

## 34. SEGMENTAL INFORMATION (CONT'D)

|  |              | Manu-          | Property and    | Trans-    |           | Elimi-   |                   |
|--|--------------|----------------|-----------------|-----------|-----------|----------|-------------------|
|  | Trading      | facturing      | investment      | portation | Others    | nation C | onsolidated       |
|  | RM'000       | RM'000         | RM'000          | RM'000    | RM'000    | RM'000   | RM'000            |
| 31 July 2003<br>Business segment                   |              |                |                 |           |           |          |                   |
| Segment assets Unallocated assets                  | 76,649       | 215,773        | 135,787         | 603       | 18,434    | -        | 447,246<br>1,496  |
| Total assets                                       |              |                |                 |           |           |          | 448,742           |
| Segment liabilities<br>Unallocated liabilities     | 9,542        | 11,439         | 742             | 169       | 308       | -        | 22,200<br>200,978 |
| Total liabilities                                  |              |                |                 |           |           |          | 223,178           |
| Capital expenditure Depreciation Non-cash expenses | 1,235<br>295 | 4,921<br>8,820 | 64,903<br>1,317 | 80<br>146 | 174<br>39 | -        | 71,313<br>10,617  |
| other than depreciation                            | 5,242        | 1,412          | 354             | -         | -         | -        | 7,008             |

#### 35. COMPARATIVES

The comparative figures were audited by another firm of chartered accountants.

The following comparatives figures of the financial statements and notes thereto as at 31 July 2003 have been restated as a results of prior year adjustment as disclosed in Note 28 and to conform with the current year's presentation.

|  | <b>←</b>   | <b>———</b>   |  |
|--|--|--|--|
|  | As<br>restated<br>RM'000                               | Adjustments<br>RM'000                                      | As previously stated RM'000                              |
| Balance Sheets   | KIVI OOO   | KIVI 000   | KIVI 000   |
| Expenditure carried forward Other receivables Bank overdrafts Borrowings Reserves Deferred tax liabilities | 4,379<br>(11,992)<br>(162,045)<br>(107,464)<br>(9,385) | (1,338)<br>1,338<br>(11,992)<br>11,992<br>3,178<br>(3,178) | 1,338<br>3,041<br>-<br>(174,037)<br>(110,642)<br>(6,207) |
| Income Statements  |  |  |  |
| Administrative expenses Other operating expenses Financial cost Exceptional items                          | (12,222)<br>(1,061)<br>-<br>-                          | (6,266)<br>(354)<br>6,266<br>354                           | (5,956)<br>(707)<br>(6,266)<br>(354)                     |

# Properties of the Group as at 31 July, 2004

| Location  | Description and<br>Existing Usage                                     | Tenure   | Approximate<br>Age of Building<br>(Years) | Approximate<br>Land Area<br>(Acres) | Build up<br>Area<br>(sq. metres) | Net Book Value<br>As At<br>31 July 2004<br>(RM) | Date of<br>Acquisition | Date of<br>Revaluation |
|---|---|--|---|-------------------------------------|----------------------------------|---|------------------------|------------------------|
| Lot 6085, Mukim of Kapar<br>District of Klang<br>Selangor Darul Ehsan                               | Single storey factory<br>with a 2 storey office<br>and a guard house  | Freehold   | 6.5                                       | 9                                   | 19,005                           | 21,242,893                                      | 29/05/03               | -                      |
| Lot 6088, Mukim of Kapar<br>District of Klang<br>Selangor Darul Ehsan                               | Single storey factory with a 2 storey office and a guard house        | Freehold   | 6.5                                       | 9                                   | 18,732                           | 19,957,732                                      | 29/05/03               | -                      |
| Lot 6089, Mukim of Kapar<br>District of Klang<br>Selangor Darul Ehsan                               | Single storey factory/<br>warehouse and a<br>guard house              | Freehold   | 5.5                                       | 9                                   | 18,516                           | 22,145,280                                      | 29/05/03               | -                      |
| Lot 6095, Mukim of Kapar<br>District of Klang<br>Selangor Darul Ehsan                               | Single storey factory<br>& warehouse                                  | Freehold   | 5   | 10.013                              | 22,341                           | 25,142,307                                      | 05/07/96               | 24/03/03               |
| Lot 6096, Mukim of Kapar<br>District of Klang<br>Selangor Darul Ehsan                               | Single storey factory<br>& warehouse with 4<br>storey office building | Freehold   | 5   | 9.483                               | 12,179                           | 17,539,550                                      | 05/01/95               | 24/03/03               |
| Lot 169, Mukim of Plentong<br>District of Johor Bahru<br>Johor Darul Takzim                         | Vacant<br>agricultural<br>land  | Freehold   | -   | 6.531                               | -                                | 850,000   | 09/06/95               | 24/03/03               |
| Lot 216, Mukim of Senai -<br>Kulai, District of Johor Bahru<br>Johor Darul Takzim                   | Vacant<br>industrial land   | Leasehold<br>(60 years)<br>(title not<br>issued yet) | -   | 2.5                                 | -                                | 1,650,000                                       | 06/03/97               | 24/03/03               |
| Lot 296, Mukim 13<br>District of Seberang Perai<br>Tengah, Pulau Pinang                             | Vacant<br>industrial land   | Leasehold<br>(66 years)<br>(expiring<br>10.3.2058)   |   | 2.241                               | -                                | 1,070,000                                       | 06/07/96               | 24/03/03               |
| 28635C, Block D, Phase 7E<br>Jalan BRP 6/10<br>Bukit Rahman Putra<br>Seksyen U20<br>40160 Shah Alam | Shop office   | Freehold   | 4   | -                                   | 144.929                          | 157,288   | 20/08/99               |                        |
| Lot 14175 (1st Floor)<br>Putri Town Ctr Kulai<br>Taman Putri Kulai<br>Johor                         | Shop office apartment   | Freehold   | 6   | -                                   | 143.07                           | 101,226   | 02/08/99               | -                      |

# Analysis of Shareholdings as at 15 October, 2004

Class of Share : Ordinary Shares of RM0.50 each Voting Rights : One Vote per Ordinary Share held

| SIZE OF HOLDINGS          | NO. OF       |        |               |        |
|---------------------------|--------------|--------|---------------|--------|
|                           | SHAREHOLDERS | (%)    | NO. OF SHARES | (%)    |
| 1 – 99                    | 2            | 0.05   | 100           | 0.00   |
| 100 – 1,000               | 743          | 20.30  | 715,565       | 0.22   |
| 1,001 – 10,000            | 2,111        | 57.68  | 10,345,538    | 3.16   |
| 10,001 - 100,000          | 653          | 17.84  | 21,585,100    | 6.59   |
| 100,001 – 16,369,999 (*)  | 149          | 4.07   | 164,122,957   | 50.13  |
| 16,370,000 and above (**) | 2            | 0.05   | 130,630,740   | 39.90  |
|                           | 3,660        | 100.00 | 327,400,000   | 100.00 |

#### THIRTY (30) LARGEST SHAREHOLDERS as at 15 October, 2004

| NAMES |  | NO. OF SHARES<br>OF RMO.50 EACH | PERCENTAGE<br>(%) |
|-------|--|---------------------------------|-------------------|
| 1.    | K.H.L. Sdn Bhd   | 84,457,096                      | 25.80             |
| 2.    | United Coconut Fibre Products Sdn Bhd  | 46,173,644                      | 14.10             |
| 3.    | Kua Hock Lai   | 13,984,570                      | 4.27              |
| 4.    | HSBC Nominees (Tempatan) Sdn Bhd<br>HSBC (M) Trustee Bhd for Prudential Dynamic Fund           | 10,019,500                      | 3.06              |
| 5.    | BHLB Trustee Berhad<br>Prugrowth Fund  | 6,884,200                       | 2.10              |
| 6.    | CIMSEC Nominees (Tempatan) Sdn Bhd<br>CIMB for Mohamed Nizam bin Abdul Razak                   | 5,694,165                       | 1.74              |
| 7.    | HSBC Nominees (Tempatan) Sdn Bhd<br>HSBC (M) Trustee Bhd for Prudential Dana Dinamik           | 5,379,000                       | 1.64              |
| 8.    | HLG Nominee (Tempatan) Sdn Bhd<br>PB Trustee Services Berhad for HLG Growth Fund               | 4,848,300                       | 1.48              |
| 9.    | Lim Ah Eng   | 4,468,745                       | 1.36              |
| 10    | Allianz General Insurance Malaysia Berhad  | 4,300,900                       | 1.31              |
| 11    | Mayban Nominees (Tempatan) Sdn Bhd<br>Malaysian Trustees Berhad for Mayban Smallcap Trust Fund | 4,276,900                       | 1.31              |
| 12    | KAK Sdn Bhd  | 3,981,527                       | 1.22              |
| 13    | Mohamed Nizam bin Abdul Razak  | 3,752,082                       | 1.15              |
| 14    | Amsec Nominees (Asing) Sdn Bhd<br>Kim Eng Securities Pte Ltd for Ang De Yu                     | 3,732,000                       | 1.14              |
| 15    | Allianz Life Insurance Malaysia Berhad   | 3,560,000                       | 1.09              |
|       |  |                                 |                   |

<sup>\*</sup> Less than 5% of the issued and paid-up share capital

 $<sup>^{\</sup>star\star}$   $\,\,$  5% and above of the issued and paid-up share capital

## THIRTY (30) LARGEST SHAREHOLDERS (CONT'D) AS AT 15 October 2004

| NAMES  | NO. OF SHARES<br>OF RMO.50 EACH | PERCENTAGE (%) |
|--|---------------------------------|----------------|
| 16. Allianz Life Insurance Malaysia Berhad   | 3,471,400                       | 1.06           |
| 17. HSBC Nominees (Asing) Sdn Bhd  | 2,000,000                       | 0.00           |
| DZ Bank Intl for Uni EM Fernost Treuhandkonto, Luxembourg  | 3,000,000                       | 0.92           |
| 18. Citicorp Nominees (Asing) Sdn Bhd<br>American International Assurance Company Limited (P Core) | 3,000,000                       | 0.92           |
| 19. Ang Thiam Chye   | 2,906,800                       | 0.89           |
| 20. Mary Ang Poh Chan  | 2,839,000                       | 0.87           |
| 21. BHLB Trustee Berhad  | 2 772 000                       | 0.85           |
| Prusmall-Cap Fund  | 2,773,000                       | 0.00           |
| 22. Mayban Nominees (Tempatan) Sdn Bhd<br>Mayban Trustees Berhad for Balanced Returns Fund         | 2,620,000                       | 0.80           |
| 23. Tee Tuang Siong  | 2,584,609                       | 0.79           |
| 24. Mayban Nominees (Tempatan) Sdn Bhd<br>Mayban Trustees Berhad for Hidden Treasures Fund         | 2,500,000                       | 0.76           |
| 25. PB Securities Nominees (Tempatan) Sdn Bhd<br>Pledged Securities Account for Yoong Fui Kien     | 2,243,300                       | 0.69           |
| 26. CIMB Nominees (Asing) Sdn Bhd<br>Hsu Eng Thye  | 2,000,000                       | 0.61           |
| 27. Kuala Lumpur City Nominees (Tempatan) Sdn Bhd<br>Pledged Securities Account for Kok Kim Swee   | 1,900,000                       | 0.58           |
| 28. DB (Malaysia) Nominee (Asing) Sdn Bhd<br>UBS AG Singapore for Eurochina Limited                | 1,700,000                       | 0.52           |
| 29. Lu Kang Eing   | 1,682,961                       | 0.51           |
| 30. Pacific Strike Sdn Bhd   | 1,631,200                       | 0.50           |
| Total  | 242,364,899                     | 74.03          |

#### DIRECTORS' SHAREHOLDING as at 15 October 2004

| NAMES                                  | DIRECT NO.<br>OF SHARES | PERCENTAGE (%) | INDIRECT NO.<br>OF SHARES | PERCENTAGE (%) |
|--|-------------------------|----------------|---------------------------|----------------|
|  |                         |                |                           |                |
| Tan Sri Dato' Alwi bin Jantan          | 1,395,000               | 0.43           | -                         | -              |
| Mohamed Nizam bin Abdul Razak          | *9,526,247              | 2.91           | -                         | -              |
| Kua Hock Lai                           | 13,984,570              | 4.27           | **135,099,485             | 41.26          |
| Cheah Shu Boon                         | 80,000                  | 0.02           | -                         | -              |
| Law Sook Teng                          | 1,504,615               | 0.46           | -                         | -              |
| Tee Tuang Siong                        | 2,614,609               | 0.80           | -                         | -              |
| Ong Eng Choon                          | 40,000                  | 0.01           | -                         | -              |
| Yeoh Chong Keat                        | 62,000                  | 0.02           | -                         | -              |
| Toh Su Lin                             |                         |                |                           |                |
| (Alternate Director to Cheah Shu Boon) | 70,000                  | 0.02           | -                         | -              |
| Kua Swee Leong                         | 625,757                 | 0.19           | -                         | -              |
| Yoong Kah Yin                          | -                       | -              | -                         | -              |

#### NOTES:

#### SUBSTANTIAL SHAREHOLDERS as at 15 October 2004

| SUBSTANTIAL<br>SHAREHOLDERS              | DIRECT NO.<br>OF SHARES | PERCENTAGE (%) | INDIRECT NO.<br>OF SHARES | PERCENTAGE (%) |
|--|-------------------------|----------------|---------------------------|----------------|
| 1. KHL Sdn Bhd                           | 84,457,096              | 25.80          | *46,173,644               | 14.10          |
| 2. United Coconut Fibre Products Sdn Bhd | 46,173,644              | 14.10          | -                         | -              |
| 3. Prudential Unit Trusts Berhad         | **24,808,700            | 7.58           | -                         | -              |
| 4. HSBC Holdings plc                     | ***17,251,500           | 5.27           | -                         | -              |
| 5. Kua Hock Lai                          | 13,984,570              | 4.27           | #135,099,485              | 41.26          |
| 6. Lim Ah Eng                            | 4,468,745               | 1.36           | ##144,615,310             | 44.17          |

- \* Deemed interest through its substantial shareholdings in United Coconut Fibre Products Sdn Bhd.
- \*\* 9,410,200 and 15,398,500 ordinary shares of RM0.50 each are held by BHLB Trustee Berhad and HSBC Nominees (Tempatan) Sdn Bhd respectively.
- \*\*\* All the shares held through HSBC (Malaysia) Trustee Berhad.
- \* Deemed interet through his substantial shareholdings in KHL Sdn Bhd, United Coconut Fibre Products Sdn Bhd and his spouse, Madam Lim Ah Eng.
- # Deemed interest through her substantial shareholdings in KHL Sdn Bhd, United Coconut Fibre Products Sdn Bhd and her spouse, Mr. Kua Hock Lai.

<sup>\*</sup> Out of this block of shares, 5,694,165 ordinary shares of RM0.50 each are held by CIMSEC Nominees (Tempatan) Sdn Bhd as bare trustees for Encik Mohamed Nizam bin Abdul Razak.

<sup>\*\*</sup> Deemed interest through his substantial shareholdings in KHL Sdn Bhd, United Coconut Fibre Products Sdn Bhd and his spouse, Madam Lim Ah Eng.

# **Notice of Annual General Meeting**

NOTICE IS HEREBY GIVEN THAT the Eighth Annual General Meeting of the Company will be held at Wisma Hiap Teck, Lot 6096, Jalan Haji Abdul Manan, Batu 5 1/2, Off Jalan Meru, 41050 Klang, Selangor Darul Ehsan on Tuesday, 14 December 2004 at 2.30 p.m. for the following purposes:-

#### AGENDA

- 1. To receive the Audited Financial Statements for the year ended 31 July 2004 together with the Directors' and Auditors' Reports attached thereon.
- 2. To approve a Tax Exempt Final Dividend of 1.5 sen per share for the year ended 31 July 2004. **Resolution 2**
- 3. To re-elect the following Directors who are retiring in accordance with Article 79 of the Company's Articles of Association:
  - (a) Mr. Kua Swee Leong

**Resolution 3** 

(b) Mr. Cheah Shu Boon

**Resolution 4** 

- 4. To re-elect Mr. Yoong Kah Yin who is retiring in accordance with Article 84 of the Company's Articles of Association. **Resolution 5**
- 5. To re-appoint Messrs Ernst & Young, as Auditors of the Company to hold office until the conclusion of the next Annual General Meeting at a remuneration to be determined by the Board of Directors. **Resolution 6**
- 6. As Special Business:-

To consider and, if thought fit, to pass the following resolutions as Ordinary Resolutions:-

#### **ORDINARY RESOLUTION 1**

· Authority to Allot Shares Pursuant to Section 132D of the Companies Act, 1965

"THAT subject always to the approvals of the relevant authorities, the Directors be and are hereby authorised pursuant to Section 132D of the Companies Act, 1965, to allot and issue shares in the Company at any time and upon such terms and conditions and for such purposes as the Directors may in their absolute discretion, deem fit, provided that the aggregate number of shares to be issued pursuant to this resolution does not exceed ten per centum (10%) of the total issued capital of the Company at the time of issue and that the Directors be and are also empowered to obtain the approval for the listing of and quotation for the additional shares to be issued on the Bursa Malaysia Securities Berhad and that such authority shall continue to be in force until the conclusion of the next Annual General Meeting of the Company." Resolution 7

#### **ORDINARY RESOLUTION 2**

• Proposed Renewal of Shareholders' Mandate for Recurrent Related Party Transactions of a Revenue or Trading Nature ("Proposed Renewal Shareholders' Mandate")

"THAT the Company and its subsidiaries be and are hereby authorised to enter into recurrent related party transactions of a revenue or trading nature as specified in Section 2.3 of the Circular to the shareholders dated 19 November 2004, provided that such arrangements and/or transactions which are necessary for the Group's day-today operations are undertaken in the ordinary course of business, at arm's length basis, on normal commercial terms which are not more favourable to the Related Parties than those generally available to the public and not detrimental to the minority shareholders of the Company AND THAT such authority shall continue to be in force until:

- (i) the conclusion of the next Annual General Meeting ("AGM") of the Company at which time it will lapse, unless by a resolution passed at the said AGM, the authority is renewed;
- (ii) the expiration of the period within which the next AGM after that date is required to be held pursuant to Section 143(1) of the Companies Act, 1965 (but shall not extend to such extension as may be allowed pursuant to Section 143(2) of the Companies Act, 1965); or
- (iii) revoked or varied by resolution passed by the shareholders in general meeting

whichever is the earlier.

AND THAT disclosure will be made in the Annual Report 2005 of the Company of the breakdown of the aggregate value of transactions contemplated pursuant to the Proposed Renewal of Shareholders' Mandate during the financial year, amongst others, on the type of transactions made and the names of the Related Parties involved in each type of the transactions made and their relationship with the Company.

AND FURTHER THAT the Directors of the Company be and are hereby authorised to complete and do all such acts and things as they may consider expedient or necessary or in the best interest of the Company to give effect to the Proposed Renewal of Shareholders' Mandate."

#### **ORDINARY RESOLUTION 3**

Proposed Share Buy-Back

"THAT subject to the requirements of the Bursa Malaysia Securities Berhad ("Bursa Securities"), the Company be and is hereby authorised to purchase such amount of ordinary shares of RM0.50 each in the Company ("Proposed Share Buy-Back") as may be determined by the Directors of the Company from time to time through the Bursa Securities upon such terms and conditions as the Directors may deem fit and expedient in the interest of the Company provided that the aggregate number of shares purchased and/or held pursuant to this resolution shall not exceed 32,740,000 ordinary shares of RM0.50 each representing ten per centum (10%) of the total issued and paid-up share capital of the Company as at 31 October 2004 and an amount not exceeding the total audited retained profits of the Company of RM1,182,939.86 and/or audited share premium reserves of the Company of RM84,686,216.33 as at 31 July 2004, be allocated by the Company for the Proposed Share Buy-Back AND THAT at the discretion of the Directors of the Company, the shares of the Company to be purchased are proposed to be cancelled and/or retained as treasury shares and distributed as dividends or resold on the Bursa Securities or subsequently cancelled AND FURTHER THAT the Directors of the Company be and are hereby empowered to do all acts and things to give effect to the Proposed Share Buy-Back AND FURTHER THAT such authority shall commence immediately upon passing of this ordinary resolution until:

- (i) the conclusion of the next Annual General Meeting of the Company at which time the authority shall lapse unless by ordinary resolution passed at a general meeting, the authority is renewed either conditionally or subject to conditions;
- (ii) the expiration of the period within which the next Annual General Meeting after that date is required by law to be held: or
- (iii) revoked or varied by ordinary resolution of the Shareholders of the Company at a general meeting;

whichever is earlier but not so as to prejudice the completion of purchase(s) by the Company before the aforesaid expiry date and, in any event, in accordance with the provisions of the guidelines issued by the Bursa Securities or any other relevant authorities." **Resolution 9** 

#### NOTICE OF DIVIDEND ENTITLEMENT

NOTICE IS HEREBY GIVEN THAT the Final Tax Exempt Dividend of 1.5 sen per share in respect of the financial year ended 31 July 2004 will be payable on 3 February 2005 to depositors registered in the Record of Depositors at the close of business on 20 January 2005.

A Depositor shall qualify for entitlement only in respect of:-

- Shares transferred to the Depositor's Securities Account before 4.00 p.m. on 20 January 2005 in respect of ordinary transfers:
- b. Shares bought on the Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of the Bursa Malaysia Securities Berhad.

BY ORDER OF THE BOARD HIAP TECK VENTURE BERHAD

Lim Phooi Kee Leong Oi Wah Company Secretaries

19 November 2004

#### DIRECTOR RETIRING AT EIGHTH ANNUAL GENERAL MEETING

The Directors retiring at the Eighth Annual General Meeting are Mr. Kua Swee Leong Mr. Cheah Shu Boon and Mr. Yoong Kah Yin.

Mr. Tee Tuang Siong has advised that he does not wish to seek for re-election at the Eighth Annual General Meeting.

#### NOTES:

- 1. A member entitled to attend and vote at the Meeting is entitled to appoint a Proxy or Proxies to attend and vote on his (her) behalf. A proxy may but need not be a member of the Company and the provisions of section 149(1)(b) of the Companies Act, 1965 shall not apply to the Company.
- 2. Where a member appoints two (2) or more Proxies, the appointment shall be invalid unless he (she) specifies the proportions of his (her) holdings to be represented by each Proxy.
- 3. The Proxy Form shall be signed by the appointor or his (her) attorney duly authorised in writing or, if the member is a corporation, must be executed under its common seal or by its duly authorised attorney or officer.
- 4. The instrument appointing a Proxy must be deposited at the Registered Office of the Company at Lot 6096, Jalan Haji Abdul Manan, Batu 5 1/2, Off Jalan Meru, 41050 Klang, Selangor Darul Ehsan not less than 48 hours before the time set for the meeting or at any adjournment thereof.

#### **EXPLANATORY NOTES ON SPECIAL BUSINESS**

- (a) Resolution Pursuant to the Authority to Allot Shares Pursuant to Section 132D of the Companies Act, 1965
  - The proposed Ordinary Resolution No. 1 under item 6 above, if passed, will empower the Directors of the Company, from the date of the above Annual General Meeting, authority to allot and issue shares in the Company up to an aggregate amount not exceeding in total 10% of the issued capital of the Company for such purposes as the Directors consider would be in the interest of the Company. This authority unless revoked or varied at a General Meeting will expire at the next Annual General Meeting.
- (b) Resolution Pursuant to the Proposed Renewal of Shareholders' Mandate for Recurrent Related Party Transactions of a Revenue or Trading Nature
  - The proposed Ordinary Resolution No. 2 under item 6 above, if passed, will enable the Company and its subsidiaries ("the Group") to continue entering into the specified Recurrent Related Party Transactions as set out in Section 2.3 of the Circular to shareholders dated 19 November 2004 with the specified classes of the Related Parties mentioned therein which are necessary for the Group's day to day operations.

# **Statement Accompanying Notice of Annual General Meeting**

#### 1. Directors who are standing for re-election at the Eighth Annual General Meeting of Hiap Teck Venture Berhad.

| (a) | Mr. Kua Swee Leong | Resolution 3 |
|-----|--------------------|--------------|
| (b) | Mr. Cheah Shu Boon | Resolution 4 |
| (c) | Mr. Yoong Kah Yin  | Resolution 5 |

Further details of the above Directors who are standing for re-election as Directors are presented in pages 4 and 5.

#### Details of attendance of Directors at the Board of Directors' Meetings.

There were seven (7) Board of Directors' Meetings held during the financial year ended 31 July 2004.

Details of the Board of Directors Meetings and Attendance of each Director in the Board of Directors' Meetings held during the financial year ended 31 July 2004 are shown below:

Board of Directors' Meeting: 26 August 2003

24 September 2003 16 October 2003 15 December 2003 24 February 2004 30 March 2004 15 June 2004

| Nam    | e of Directors  | Attendance | Date of Appointment |
|--------|---|------------|---------------------|
| (i)    | Mr. Cheah Shu Boon  | 7/7        | 20 March 1997       |
| (ii)   | Ms. Toh Su Lin<br>(Alternate Director to Mr Cheah Shu Boon) | N/A        | 12 June 2003        |
| (iii)  | Tan Sri Dato' Alwi bin Jantan                               | 7/7        | 6 June 2003         |
| (iv)   | Encik Mohamed Nizam bin Abdul Razak                         | 6/7        | 6 June 2003         |
| (v)    | Mr. Kua Hock Lai  | 7/7        | 6 June 2003         |
| (vi)   | Ms. Law Sook Teng   | 7/7        | 6 June 2003         |
| (vii)  | Mr. Lu Kang Eing  | 2/3*       | 6 June 2003         |
| (viii) | Mr. Tee Tuang Siong   | 6/7        | 6 June 2003         |
| (ix)   | Mr. Ong Eng Choon   | 6/7        | 6 June 2003         |
| (x)    | Mr. Yeoh Chong Keat   | 7/7        | 6 June 2003         |
| (xi)   | Mr. Yoong Kah Yin   | 1/1        | 9 June 2004         |
| (xii)  | Mr. Kua Swee Leong  | 4/4        | 12 November 2003    |

<sup>\*</sup> Mr. Lu Kang Eing has resigned on 12 November 2003

#### 3. Place, date and time of the Eighth Annual General Meeting.

| Date of Meeting  | Time of Meeting | Place of Meeting           |
|------------------|-----------------|----------------------------|
| 14 December 2004 | 2.30 p.m.       | Wisma HiapTeck             |
|                  |                 | Lot 6096                   |
|                  |                 | Jalan Haji Abdul Manan     |
|                  |                 | Batu 5 1/2, Off Jalan Meru |
|                  |                 | 41050 Kang                 |
|                  |                 | Selangor Darul Ehsan       |

# Form of Proxy



(Incorporated in Malaysia)

| i/vve,  |   |                      | (NRIC_No./Comp             | oany No)                       |
|---------|---|----------------------|----------------------------|--------------------------------|
| of      | (FULL NAME IN CAPITAI   | L LETTERS)           |                            |                                |
|         |   | (FULL ADDRESS        |                            |                                |
| being   | a member of HIAP TECK VENTURE BERH  |                      |                            |                                |
|         | (FULL NAME)   |                      | (NRIC NO                   | ) of                           |
|         |   |                      |                            | or                             |
| failind | whom  | (FULL ADDRESS        |                            | ) of                           |
|         | (FULL NAME)   | )                    | •                          |                                |
|         |   | (FULL ADDRESS        | )                          | as                             |
| at Wis  | ur Proxy to vote for me/us and on my/our<br>sma Hiap Teck, Lot 6096, Jalan Haji Abdu<br>lesday, 14 December 2004 at 2.30 p.m. | ul Manan, Batu 5-1/2 | 2, Off Jalan Meru, 41050 k | (lang, Selangor Darul Ehsan    |
| No.     | Resolution  |                      | For                        | Against                        |
| 1.      | Resolution 1  |                      |                            |                                |
| 2.      | Resolution 2  |                      |                            |                                |
| 3.      | Resolution 3  |                      |                            |                                |
| 4.      | Resolution 4  |                      |                            |                                |
| 5.      | Resolution 5  |                      |                            |                                |
| 6.      | Resolution 6  |                      |                            |                                |
| 7.      | Resolution 7  |                      |                            |                                |
| 8.      | Resolution 8  |                      |                            |                                |
| 9.      | Resolution 9  |                      |                            |                                |
|         | se indicate with (X) in the spaces provide voting is given, the Proxy will vote or abs  |                      |                            | sted. If no specific direction |
| Dated   | d this day of   | 2004                 | Number of shares           | held:                          |
|         |   |                      |                            |                                |
|         |   |                      |                            |                                |
|         |   |                      |                            |                                |
| [Sign:  | ature of Member/Common Seal]  |                      |                            |                                |
|         | lete if not applicable]   |                      |                            |                                |

#### Notes:

- 1. A member of the Company who is entitled to attend and vote at this meeting is entitled to appoint a Proxy or Proxies to attend and vote on his (her) behalf. A Proxy may but need not be a member of the Company and the provisions of section 149(1)(b) of the Companies Act, 1965 shall not apply to the Company.
- 2. Where a member appoints two (2) or more Proxies, the appointment shall be invalid unless he (she) specifies the proportion of his (her) holdings to be represented by each Proxy.
- 3. The Proxy Form shall be signed by the appointor or of his (her) attorney duly authorised in writing or, if the appointor is a corporation, must be executed under its common seal or by its duly authorised attorney or officer.
- 4. The instrument appointing a Proxy must be deposited at the Company's registered office at Lot 6096, Jalan Haji Abdul Manan, Batu 5<sup>1</sup>/<sub>2</sub>, Off Jalan Meru, 41050 Klang, Selangor Darul Ehsan not less than forty-eight (48) hours before the time for the meeting or any adjournment thereof.

AFFIX STAMP

Company Secretaries
HIAP TECK VENTURE BERHAD (Company No : 421340-U)

Lot 6096, Jalan Haji Abdul Manan Batu 5-1/2, Off Jalan Meru 41050 Klang Selangor Darul Ehsan

